



2012-2013 INDUSTRIAL DIRECTORY

Franklin County Area Development Corporation

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PREFACE

The Franklin County Area Development Corporation (FCADC) is an organization dedicated to retaining and growing Franklin County businesses in order to provide the ideal setting to live and work. FCADC is committed to the formulation, implementation, and promotion of a comprehensive county-wide economic development strategy and is structured and funded in a manner that ensures county-wide participation. We rely on a partnership of public, quasi-public, and private sectors for funding and support, and we would like to acknowledge and thank each contributor who has invested in our mission and the future of Franklin County; each has been vital in helping us reach our goals.

The FCADC Board of Directors has adopted a three phase mission centered on: 1) the selective attraction of new industries to Franklin County; 2) the retention and expansion of existing firms; and 3) the start-up of new enterprises. The Industrial Directory is intended to provide a comprehensive listing of county firms engaged in manufacturing/industrial activities, building trades, and professional services - all of which are involved in the economic growth of the County.

As you review the Directory, you will notice the strength and diversity of Franklin County's manufacturing sector. It is our existing firms that remain the backbone of our local economy. Because of this, FCADC has identified retention/expansion as the cornerstone of its economic development strategy. It is confidence in our local economy that is essential in attracting new firms to our area and encouraging new business start-ups. Moreover, we are appreciative of the valuable contribution made by each and every firm.

The primary goal of the FCADC is to be a viable community resource. In this light, it is with great pride that the FCADC presents the 15th edition of the Industrial Directory. We hope you find this directory to be the most comprehensive and useful to date. If at any time FCADC can be of assistance to you, please do not hesitate to contact us.

Sincerely,

A handwritten signature in black ink, appearing to read "L. Michael Ross", with a large, stylized flourish extending from the end of the signature.

L. Michael Ross
President

Why Franklin County, PA?

Situated on I-81 in south-central Pennsylvania approximately 50 miles south of Harrisburg and 90 miles west of the Baltimore/Washington beltways, Franklin County is ideally located for growth and development. In addition to location there are several factors, which contribute to our economic wellbeing.

Access to markets

- 50% of U.S. population is located within a 500 mile radius
- Overnight markets extend from the Carolina's-to-Ontario, Canada

Transportation

Surface Transportation

- I-81 (N-S)
- I-76 (E-W)
- I-70 (E-W)
- U.S. Route 11 (N-S)
- U.S. Route 30 (E-W)

Rail

- CSX Transportation
- CSX Intermodal
- Norfolk Southern
- Pennsylvania & Southern Railway (serves the Cumberland Valley Business Park)

Air Transportation

(All located within a 90 minute drive)

- Harrisburg International Airport
- Baltimore/Washington International Airport
- Dulles International Airport
- Regan International Airport
- Washington County (MD) Regional Airport

Water

- Port of Baltimore
- Port of Philadelphia

Infrastructure & Utilities

Electric

- Adams Electric Co-Op
- Allegheny Power
- Borough of Chambersburg
- Borough of Mont Alto
- Penelec
- Valley Rural Electric Co-Op, Inc.

(Infrastructure & Utilities Continued)

Natural Gas

- Borough of Chambersburg
- Columbia Gas of Pennsylvania
- UGI Central Penn Gas

Telecommunications

- Embarq
- AT&T

Water & Sewer

- The area is served by 12 public water and sewer authorities

Labor

- Diverse skills
- Excellent work ethic
- Low absenteeism/turn-over
- Infrequent work stoppages
- Low percentage of unionization

Business Climate

- Among the lowest per capita taxes in PA
- No Nuisance taxes
- No Inventory taxes
- No Machinery & Equipment taxes
- Available Keystone Opportunity Zone (KOZ)... "tax-free" zone for businesses
- Several PA Select Sites
- Foreign Trade Zone areas

Quality of Life

- Progressive educational institutions
- Affordable & excellent quality health care
- Available & affordable housing
- Low crime rate
- Abundance of recreational facilities
- Great shopping
- Emerging cultural opportunities

PA State Representatives

Representative Rob Kauffman
166 S. Main St., Suite 100
Chambersburg, PA 17201

717-264-3943
www.reprobkauffman.com

Representative Mark Keller
P.O. Box 9
New Bloomfield, PA 17068

717-582-8119
www.repkeller.com

Representative Todd Rock
15 E. Main St.
Waynesboro, PA 17268

717-749-7384
www.reprock.com

Representative Dan Moul
30 W. Middle St.
Gettysburg, PA 17325

717-334-3010
www.repmoul.com

PA State Senator

Senator Rich Alloway
37 S. Main St., Suite 200
Chambersburg, PA 17201

717-264-6100
www.senatoralloway.com

United States Congressman

Congressman Bill Shuster
100 Lincoln Way East, Suite B
Chambersburg, PA 17201

717-264-8308
www.house.gov/shuster

Top Employers in Franklin County

Letterkenny Army Depot	3,880
Summit Health	2,900
Manitowoc Crane Group	1,200
Chambersburg School District	1,040
Franklin County Government	960
Volvo Construction Equipment	700
Target Distribution Center #589	600
FoodLion, Inc.	600
Johnson Controls/Frick Company	550
Waynesboro Area School District	500

Top Manufacturing Employers in Franklin County

Manitowoc Crane Group	1,200
Volvo Construction Equipment	700
Johnson Controls/Frick Co.	550
Martin's Famous Pastry Shoppe, Inc.	480*
Ventura Foods, LLC	400
TB Wood's, Inc.	300
TE Connectivity	300
Valley Quarries, Inc.	285
Olympic Steel	200
Knouse Foods	180

Top Logistics Employers in Franklin County

Target Distribution Center #589	600
Food Lion, Inc.	600
World Kitchen, LLC	480
Ingram Book Company	350*
National Book Network	325
Staples	315
K-Mart Specialty Center	245
Hoffman Transport	130
Ozburn-Hessey Logistics	125
US Xpress, Inc.	100

Employment is Approximate 1/2012

BLUE RIDGE SUMMIT

Specialty Granule, Inc.

updated 01-2012

Address	1455 Old Waynesboro Rd, P.O. Box O, Blue Ridge Summit, PA 17214
Telephone and Fax	717-794-2184 717-794-5248 (fax)
Website	N/A
Year established in Franklin County	1923
Highest Ranking Contact Person	William Hudak, Site Manager
Sales Manager	N/A
Financial Officer	Robyn Davis
Personnel Manager	Richard McNew
Square Footage of Building	50,000
Employment	175
NAICS	327992
Product Description	Manufactures roofing granules
Subsidiary Operations	No
Parent Company	Yes, ISP Corporation, 1361 Alps Rd, Wayne, NJ 07470
Union	No
Export Internationally	Yes

Rowman & Littlefield Publishing Group – National Book Network updated 01-2012

Address	15200 NBN Way, Blue Ridge Summit, PA 17214 P.O. Box 190, Blue Ridge Summit, PA 17214
Telephone and Fax	717-794-3800 717-794-4805 (fax)
Website	www.rlpbooks.com
E-mail	mcornell@nbnbooks.com cquantal@nbnbooks.com
Year established in Franklin County	1997
Highest Ranking Contact Person	Mike Cornell, Vice-President of Operations
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	260,000
Employment	325
NAICS	424920
Product Description	Book publishing, warehousing and distribution of printed materials
Subsidiary Operations	Yes
Parent Company	Rowman & Littlefield Publishing Group 4501 Forbes Blvd. Suite 200 Lanham, MD 20706
Union	No
Export Internationally	Yes

CHAMBERSBURG

A'Bella Stone, LLP

updated 3-2009

Address	103 Brim Blvd., Chambersburg, PA 17202
Telephone and Fax	717-263-1161 717-263-9443 (fax)
Website	www.abellastonellp.com
E-mail	dbates@abellastonellp.com
Year established in Franklin County	2002
Highest Ranking Contact Person	Dennis Bates, Co-owner Richard Barone, Co-owner
Sales Manager	Richard Barone
Financial Officer	Dennis Bates
Personnel Manager	Richard Barone
Square Footage of Building	8,000
Employment	5
NAICS	327991
Product Description	Fabrication and installation of custom granite and solid surface countertops
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Airgas East, Inc.

updated 10-2010

Address	1469 Sheffler Drive, Chambersburg, PA 17201
Telephone and Fax	717-263-7705 717-263-7795 (fax)
Website	www.airgas.com
E-mail	greg.huber@airgas.com
Year established in Franklin County	2007
Highest Ranking Contact Person	Greg Huber, Account Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	15,000
Employment	4
NAICS	321214
Product Description	Warehousing and distribution of industrial gases
Subsidiary Operations	Yes
Parent Company	Airgas, Inc. 259 North Radnor-Chester Rd. Radnor, PA 19087
Union	No
Export Internationally	No

Alex C. Fergusson, LLC (AFCO)

updated 10-2010

Address	5000 Letterkenny Road, Suite 220, Chambersburg, PA 17201	
Telephone and Fax	800-345-1329	717-264-9182 (fax)
Website	www.afcocare.com	
E-mail	mhinkle@afco.net	
Year established in Franklin County	2002	
Highest Ranking Contact Person	Mike Hinkle, President & CEO	
Sales Manager	Bill Race	
Financial Officer	NA	
Personnel Manager	NA	
Square Footage of Building	60,000	
Employment	107	
NAICS	32561	
Product Description	Manufacturer of cleaners and sanitizers for food processing	
Subsidiary Operations	Yes	
Parent Company	Yes	
Union	No	
Export Internationally	Yes	

Alpha Space Control Company, Inc.

updated 10-2010

Address	1580 Gabler Road Chambersburg, PA 17201	
Telephone and Fax	717-263-0182	717-263-1193 (fax)
Website	www.alphaspacecontrol.com	
E-mail	rich@alphaspacecontrol.com	
Year established in Franklin County	1980	
Highest Ranking Contact Person	Rich Pryor, President & Co-owner	
Sales Manager	NA	
Financial Officer	NA	
Personnel Manager	NA	
Square Footage of Building	NA	
Employment	38	
NAICS	2389	
Product Description	Road markings, line painting, and traffic control markings	
Subsidiary Operations	No	
Parent Company	No	
Union	No	
Export Internationally	No	

Art Sign Company

updated 01-2012

Address	470 Nelson Street, Chambersburg, PA 17201
Telephone and Fax	717-264-4211 717-264-0945 (fax)
Website	www.artsignco.com
E-mail	artsign@pa.net
Year established in Franklin County	1948
Highest Ranking Contact Person	Edwin L. Patterson, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	8,000
Employment	6
NAICS	339950
Product Description	Neon, fluorescent, electric, plastic, metal, magnetic, and wooden signs, digital message signs, banners and custom vehicle lettering
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Alternate Heating, LLC

updated 01-2012

Address	1086 Wayne Avenue, Chambersburg, PA 17201
Telephone and Fax	717-261-0922 717-261-5581 (fax)
Website	www.woodgun.com
E-mail	brian@woodgun.com
Year established in Franklin County	2009
Highest Ranking Contact Person	Brian Wise
Sales Manager	Ben Witmer
Financial Officer	Scott Mentzer
Personnel Manager	
Square Footage of Building	80,000
Employment	38
NAICS	
Product Description	Manufacture boilers a sub-contract metal fabrication
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Atlas Instrument Company, Inc.

updated 10-2010

Address	144 Oyler Drive, Chambersburg, PA 17201
Telephone and Fax	717-267-1250 717-267-1463 (fax)
Website	www.atlasinstrument.com
E-mail	sales@atlasinstrument.com
Year established in Franklin County	1996
Highest Ranking Contact Person	Terry Olson, President Gary Olson, Vice-President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	11,200
Employment	6
NAICS	334511
Product Description	Manufacture and rebuild navigational and optical instruments
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Austin Hardware and Supply, Inc.

updated 01-2012

Address	1051 Sheffler Drive, Suite A, Chambersburg, PA 17201
Telephone and Fax	717-977-4106 816-246-2862 (fax)
Website	www.austinhardware.com
E-mail	pmiller@austinhardware.com
Year established in Franklin County	2005
Highest Ranking Contact Person	Paul Miller, Warehouse Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	6,500
Employment	3
NAICS	423120
Product Description	Distributor of Industrial and Vehicular hardware
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	Yes

Baer's Sign Service, LLC

updated 01-2012

Address	5307 Wayne Road, Chambersburg, PA 17202
Telephone and Fax	717-263-1686 717-263-7914 (fax)
Website	www.baersign.com
E-mail	baersign@innernet.net
Year established in Franklin County	1948
Highest Ranking Contact Person	Tracy L. Baer
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Karen Brown
Square Footage of Building	NA
Employment	3
NAICS	339950, 238490, 453998
Product Description	Sign Manufacturing, Flagpole Sales and Installation, Flag and Banner Shop
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Bri-Mar Manufacturing, LLC

updated 01-2012

Address	1080 South Main Street, Chambersburg, PA 17201
Telephone and Fax	717-263-6116 717-263-6479 (fax)
Website	www.bri-mar.com
E-mail	kevin@bri-mar.com
Year established in Franklin County	1995
Highest Ranking Contact Person	Kevin Kelley, President & CEO
Sales Manager	Sam Gayman
Financial Officer	Jason Daly
Personnel Manager	Kim Wilson
Square Footage of Building	110,000
Employment	50
NAICS	333924
Product Description	Manufacture hydraulic dump & utility trailers
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Bricker Lumber Company, LLC

updated 01-2012

Address	1695 Johnson Road, Chambersburg, PA 17202
Telephone and Fax	717-263-9176 N/A (fax)
Website	
E-mail	
Year established in Franklin County	1958
Highest Ranking Contact Person	Robert Bricker, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	3,400
Employment	3
NAICS	321113
Product Description	Sawmill services, lumber, firewood, sawdust, and mulch
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Capital Tristate

updated 10-2010

Address	420 West Commerce Street, Chambersburg, PA 17201
Telephone and Fax	717-264-4631 717-264-1455 (fax)
Website	www.capitaltristate.com
E-mail	Shane.Hershey@capitaltristate.com
Year established in Franklin County	1993
Highest Ranking Contact Person	Shane Hershey
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	85,000
Employment	6
NAICS	326199
Product Description	Distribution and logistics services
Subsidiary Operations	Yes
Parent Company	Capital Tristate 8511 Pepco Place Upper Marlboro, MD 20772
Union	No
Export Internationally	No

Chambersburg Cold Storage

updated 01-2012

Address	1480 Nitterhouse Drive, Chambersburg, PA 17201
Telephone and Fax	717-261-1288 717-261-1399 (fax)
Website	mhwgroup.com
E-mail	fdeleo@mhwgroup.com
Year established in Franklin County	1995
Highest Ranking Contact Person	Scott M. Weiner
Sales Manager	Frank Deleo, Director of Marketing
Financial Officer	Mark Pelovitz
Personnel Manager	Betty Haber
Square Footage of Building	360,000
Employment	48
NAICS	42242
Product Description	Frozen food and refrigerated warehousing and distribution services
Subsidiary Operations	Yes
Parent Company	MHW Group 500 Redland Court, Suite 305 P.O. Box 487 Owings Mills, MD 21117
Union	No
Export Internationally	Yes

Chambersburg Machine Company, Inc.

updated 10-2010

Address	250 West Sunset Blvd., Chambersburg, PA 17201
Telephone and Fax	717-264-7111 717-264-0099 (fax)
Website	NA
E-mail	briancmci@comcast.net
Year established in Franklin County	1991
Highest Ranking Contact Person	Brian Seniw, Co-owner / Brian Bakner, Co-owner
Sales Manager	Brian Seniw, Brian Bakner
Financial Officer	Brian Seniw
Personnel Manager	Brian Seniw, Brian Bakner
Square Footage of Building	28,800
Employment	12
NAICS	332710
Product Description	Machine shop, metal fabrication
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Chambersburg Waste Paper

updated 01-2012

Address	2047 Loop Road, Chambersburg, PA 17201 P.O. Box 975, Chambersburg, PA 17201
Telephone and Fax	717-264-4890 717-264-6393 (fax)
Website	www.cwprecycle.com
E-mail	recycle@cwprecycle.com Kelly@cwprecycle.com
Year established in Franklin County	1974
Highest Ranking Contact Person	Kelly B. Adams, CEO
Sales Manager	Winston Cordell
Financial Officer	Cindy Adams
Personnel Manager	Kristian Johnson
Square Footage of Building	55,000
Employment	75
NAICS	562111
Product Description	Handlers of recyclable waste paper, copper, aluminum and brass. Dumpster services, roll-off container services, and hauling
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Computer Sciences Corporation

updated 4-2009

Address	3 North Overcash Avenue, Chambersburg, PA 17201
Telephone and Fax	717-267-5786 717-267-8621 (fax)
Website	www.csc.com
E-mail	aarnold4@csc.com
Year established in Franklin County	2000
Highest Ranking Contact Person	Anna Brigitte Arnold, Director
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	31,093
Employment	120
NAICS	541512
Product Description	Business technology systems design and integration
Subsidiary Operations	Yes
Parent Company	Computer Sciences Corporation 3170 Fairview Park Drive Falls Church, VA 22042 703-876-1000
Union	No
Export Internationally	Yes

Custom Stair Builders, Inc.

updated 4-2009

Address	1025 Progress Road, Chambersburg, PA 17201
Telephone and Fax	717-261-0551 717-261-5703 (fax)
Website	www.customstairs.com
E-mail	jguyer@innernet.net
Year established in Franklin County	1988
Highest Ranking Contact Person	Steve Guyer
Sales Manager	Steve Guyer
Financial Officer	Laura Guyer
Personnel Manager	Laura Guyer
Square Footage of Building	7,000
Employment	2
NAICS	321918
Product Description	Manufacturer of custom staircases, wood turning, and balustrade systems
Subsidiary Operations	G&G Millwork 1025 Progress Road Chambersburg, PA 17201
Parent Company	No
Union	No
Export Internationally	No

CSX Intermodal Terminals, Inc.

updated 01-2012

Address	700 Kriner Road, Chambersburg, PA 17202
Telephone and Fax	717-709-7808 717-709-7820 (fax)
Website	www.csx.com
E-mail	kyle_khadivi@csx.com Robert_M_Mitchell@csx.com
Year established in Franklin County	2007
Highest Ranking Contact Person	Kyle Khadivi, Terminal Manager
Sales Manager	
Financial Officer	
Personnel Manager	Robert M. Mitchell, Fleet Supervisor
Square Footage of Building	150 acres (multiple out buildings)
Employment	45
NAICS	
Product Description	Rail/Truck Freight Intermodal Terminal
Subsidiary Operations	CSX Intermodal 550 Water Street Jacksonville, FL 32202 (904) 633-1000
Parent Company	Yes
Union	Yes
Export Internationally	No

D.C. Pattern and Tooling, Inc.

updated 01-2012

Address	4450 Sunset Pike, Chambersburg, PA 17202
Telephone and Fax	717-267-2748 717-267-1027 (fax)
Website	www.dcpattern.com
E-mail	kgrigg@dcpattern.com
Year established in Franklin County	1988
Highest Ranking Contact Person	Kurt A. Grigg, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	30,500
Employment	18
NAICS	333511
Product Description	CMM services, compression molds, secondary and check fixtures, CNC machining, casting patterns, design tools, manufacture and mold prototype samples, short run parts
Subsidiary Operations	Castek, Inc. and Cascade Pattern in Elyria, OH
Parent Company	No
Union	No
Export Internationally	Yes

DDS, Inc.

updated 10-2010

Address	95 Kriner Road, Chambersburg, PA 17202
Telephone and Fax	410-330-0095 N/A (fax)
Website	www.dillards.com
E-mail	
Year established in Franklin County	2009
Highest Ranking Contact Person	JP Guse, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	475,000
Employment	45
NAICS	
Product Description	Distribution, warehousing, and logistic services for Dillard's Department Store(s)
Subsidiary Operations	No
Parent Company	Dillard's, Inc. 1600 Cantrell Road P.O. Box 486 Little Rock, AR 72203 (501) 376-5200
Union	No
Export Internationally	Yes

DeeTag USA, Inc.

updated 01-2012

Address	1683 Opportunity Avenue, Chambersburg, PA 17201
Telephone and Fax	(717) 261-1959 ph. (717) 261-9641 fax
Website	www.deetag.com
E-mail	dgordon@deetag.com
Year established in Franklin County	2010
Highest Ranking Contact Person	Dean Gordon, President Tim Casey, Manufacturing Manager Eric Eiker, Site Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	15,000
Employment	10
NAICS	NA
Product Description	Manufacture and assembly of hydraulic hose assemblies, components, valves, and fittings for global OEMs
Subsidiary Operations	No
Parent Company	DeeTag, LTD. 15825 Robins Hill Road London, Ontario, Canada, N5V 0A5 800-461-4673
Union	No
Export Internationally	Yes

e-LYNXX Corporation

updated 01-2012

Address	1051 Sheffler Drive, Chambersburg, PA 17201
Telephone and Fax	717-709-0990 717-709-0991 (fax)
Website	www.e-lynxx.com
E-mail	maxine.gindlesperger@e-lynxx.com
Year established in Franklin County	1999
Highest Ranking Contact Person	William Gindlesperger, President Maxine Gindlesperger, Chief Administrative Officer Michael Jackson, Chief Operating Officer
Sales Manager	William Gindlesperger
Financial Officer	Maxine Gindlesperger
Personnel Manager	Maxine Gindlesperger
Square Footage of Building	14,000
Employment	35
NAICS	541611
Product Description	Print procurement services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Edge Rubber

updated 01-2012

Address	811 Progress Road, Chambersburg, PA 17201
Telephone and Fax	717-267-0599 717-262-4909 (fax)
Website	www.edgerubber.com
E-mail	skauffman@edgerubber.com
Year established in Franklin County	1987
Highest Ranking Contact Person	Samuel Kauffman, Vice President/COO
Sales Manager	Samuel Kauffman, Vice President/COO
Financial Officer	
Personnel Manager	NA
Square Footage of Building	33,000
Employment	45
NAICS	326299
Product Description	Tire recycling and rubber products
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Franklin Feed & Supply Co.

updated 4-2009

Address	1977 Philadelphia Avenue, Chambersburg, PA 17202
Telephone and Fax	717-264-6148 717-264-7865 (fax)
Website	
E-mail	
Year established in Franklin County	1965
Highest Ranking Contact Person	Sam Miller, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,800
Employment	40
NAICS	311119
Product Description	Livestock feed and grinding, hardware and home improvement supplies, and pet supplies
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Franklin Storage, L.P.

updated 01-2012

Address	900 Kriner Road, Suite 1, Chambersburg, PA 17202
Telephone and Fax	717-264-3700 717-264-4049 (fax)
Website	www.franklinstorage.com
E-mail	dmartin@franklinstorage.com
Year established in Franklin County	1985
Highest Ranking Contact Person	Craig Nitterhouse, President DelRay Martin, General Manager
Sales Manager	NA
Financial Officer	Ryan Johnston
Personnel Manager	NA
Square Footage of Building	500,000 / 500,000 (two warehouse locations)
Employment	25
NAICS	493110
Product Description	Full service logistics provider, warehousing, transportation and rail reload
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	Yes

Gabler Trucking, Inc.

updated 01-2012

Address	5195 Technology Avenue, Cumberland Valley Business Park Chambersburg, PA 17201
Telephone and Fax	717-264-4184 717-264-7238 (fax)
Website	www.hcgabler.com
E-mail	ericwertz@hcgabler.com
Year established in Franklin County	1936
Highest Ranking Contact Person	Harold Chip Gabler, General Manager Ben Gabler, General Manager
Sales Manager	Eric Wertz
Financial Officer	NA
Personnel Manager	Bob Summers
Square Footage of Building	450,000
Employment	60
NAICS	484110, 484220, 488991, 493110, 493190, 541614
Product Description	Short haul (300 mile) freight transport, warehousing and distribution services, and third party logistics services, vendor managed inventory, packing and crating, logistics, storage, government, prime vendor and military contracting
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	Yes

Gates Corporation

updated 10-2010

Address	1675 Orchard Drive, Chambersburg, PA 17201
Telephone and Fax	717-267-7000 717-267-7007 (fax)
Website	www.gates.com
E-mail	info@gates.com
Year established in Franklin County	1989
Highest Ranking Contact Person	Dennis Conway, Facility Manager
Sales Manager	Gabriel Gargarella, District Sales Manager 412-884-2278
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	25,000
Employment	14
NAICS	326220
Product Description	Manufacturer hydraulic hose assemblies
Subsidiary Operations	Yes
Parent Company	The Gates Rubber Company 1551 Wewatta Street Denver, CO 80217 303-744-1911
Union	No
Export Internationally	No

Hays Development Center/Tom James Distribution

updated 01-2012

Address	5121 Innovation Way, Chambersburg, PA 17201
Telephone and Fax	717-264-5768 717-264-8405 (fax)
Website	www.tomjames.com
E-mail	oid@tomjames.com
Year established in Franklin County	1999
Highest Ranking Contact Person	John Kortenhoven, Director of Operations
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	90,000
Employment	40
NAICS	315224
Product Description	Warehousing and distribution of men's clothing and accessories
Subsidiary Operations	Yes
Parent Company	The Tom James Company 263 Seaboard Lane Franklin, TN 37067
Union	Union of Needletrades, Industrial, and Textile Employees
Export Internationally	Yes

Hillside Poultry Farms, Inc.

updated 4-2009

Address	1849 Letterkenny Road, Chambersburg, PA 17202
Telephone and Fax	717-264-8787 717-264-9898 (fax)
Website	
E-mail	ronald@hillsidepoultry.com
Year established in Franklin County	1932
Highest Ranking Contact Person	Ronald Gayman, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	5,200
Employment	30
NAICS	311999
Product Description	Poultry and egg production
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Hirschmann Automation & Control, Inc.

updated 01-2012

Address	1540 Orchard Drive, Chambersburg, PA 17201
Telephone and Fax	717-217-2224 717-263-7845 (fax)
Website	www.hirschmann-usa.com
E-mail	brian.mell@belden.com
Year established in Franklin County	1987
Highest Ranking Contact Person	Brian Mell, Director of Operations & Technology
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	35,000
Employment	50
NAICS	238290
Product Description	Mobile control system solutions, Industrial connections, Ethernet devices
Subsidiary Operations	Yes
Parent Company	Belden, Inc. 7733 Forsyth Blvd., Suite 800 St. Louis, MO 63105
Union	No
Export Internationally	Yes

Hostmann Steinberg

updated 10-2010

Address	5600 Sunset Pike, Chambersburg, PA 17202
Telephone and Fax	717-267-1811 717-267-3958 (fax)
Website	www.hostmann-steinberg.net
E-mail	jeff.wenger@hostmann-steinberg.us
Year established in Franklin County	1985
Highest Ranking Contact Person	Jeff Wenger
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,500
Employment	10
NAICS	325910
Product Description	Manufacturing and distributing of lithographic printing inks
Subsidiary Operations	Yes
Parent Company	Hostmann-Steinberg USA 2850 Festival Drive Kankakee, IL 60901 815-929-9293
Union	No
Export Internationally	No

IESI PA Corporation

updated 01-2012

Address	3747 White Church Road, Chambersburg, PA 17202 P.O. Box 339, Scotland, PA 17254
Telephone and Fax	717-709-1700 717-264-2285 (fax)
Website	www.iesi.com
E-mail	kmurdock@iesi.com asmith@iesi.com
Year established in Franklin County	1999
Highest Ranking Contact Person	Ken Murdock, District Manager
Sales Manager	NA
Financial Officer	Alex Smith, District Controller
Personnel Manager	NA
Square Footage of Building	NA
Employment	50
NAICS	5621
Product Description	Residual commercial, industrial waste collection recycling and landfill operations
Subsidiary Operations	IESI Corp. 2301 Eagle Parkway, Suite 200, Fort Worth, TX, 76177
Parent Company	BFI Canada 135 Queens Plate Drive, Suite 300 Toronto, Ontario, M9W 6V1
Union	No
Export Internationally	No

The Incredible Awning Co.

updated 4-2009

Address	472 Lincoln Way West, Chambersburg, PA 17201
Telephone and Fax	717-267-3011 717-267-3242 (fax)
Website	www.theincredibleawningco.com
E-mail	John_incredibleawnings@yahoo.com
Year established in Franklin County	1996
Highest Ranking Contact Person	Jesse Myers, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,000
Employment	4
NAICS	314121
Product Description	Fabric awnings installation and service
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Ingram Book Company

updated 10-2010

Address	1200 Ingram Drive, Chambersburg, PA 17202
Telephone and Fax	717-262-4860 717-262-4899 (fax)
Website	www.ingrambook.com
E-mail	Joe.patrick@ingrambook.com
Year established in Franklin County	1995
Highest Ranking Contact Person	Joe Patrick, Operations Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	650,000
Employment	350
NAICS	424920
Product Description	Book and magazine warehousing and distribution
Subsidiary Operations	Yes
Parent Company	Ingram Book Group 1 Ingram Blvd. LaVergne, TN 37086
Union	No
Export Internationally	No

Integrity Ag Systems

updated 01-2012

Address	4755 Innovation Way, Chambersburg, PA 17201
Telephone and Fax	717-261-5711 717-263-7399 (fax)
Website	www.integrityagsystems.com
E-mail	bwhitsel@integrityagsystems.com trench@integrityagsystems.com
Year established in Franklin County	2001
Highest Ranking Contact Person	Brad Whitsel, CEO
Sales Manager	Tim Rensch, President
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	10,000
Employment	8
NAICS	335999
Product Description	Agricultural and Industrial pollution control; organics conversion and recovery
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Integro Technologies Corporation

updated 01-2012

Address	2850 Galaxy Drive, Chambersburg, PA 17202
Telephone and Fax	717-360-5442 704-631-4786 (fax)
Website	www.integro-tech.com
E-mail	sales@integro-tech.com tcampion@integro-tech.com
Year established in Franklin County	2001
Highest Ranking Contact Person	Thomas P. Campion, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	15,000
Employment	17
NAICS	541512
Product Description	Machine vision systems integration and optical character verification for labels
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

International Marketing, Inc.

updated 10-2010

Address	25 Penncraft Avenue, Suite C, Chambersburg, PA 17201
Telephone and Fax	717-264-5819 717-264-5483 (fax)
Website	www.imiproducts.com
E-mail	imiproducts@imiproducts.net
Year established in Franklin County	1973
Highest Ranking Contact Person	Robert D. Fogal, Jr., President & CEO
Sales Manager	NA
Financial Officer	Bernard J. Kotula
Personnel Manager	Robert D. Fogal, Jr.
Square Footage of Building	22,000
Employment	27
NAICS	325520
Product Description	Wheel/rim refinishing, truck tire paint, compressed air products, wheel balancing, and mobile radio frequency truck management
Subsidiary Operations	1649 Lincoln Way East, Chambersburg, PA 17202
Parent Company	No
Union	No
Export Internationally	Yes

JSH Industries, LLC

updated 01-2012

Address	5110 Technology Avenue, Chambersburg, PA 17201
Telephone and Fax	717-267-3566 717-267-0119 (fax)
Website	www.jshindustries.com
E-mail	jshind@innernet.net
Year established in Franklin County	1995
Highest Ranking Contact Person	John J. Hopple, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	3,000
Employment	6
NAICS	324191
Product Description	Manufacturer of maintenance free lubricants for bearings
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Johnnies Hotel & Restaurant Service, Inc.

updated 01-2012

Address	2406 Molly Pitcher Highway South, Chambersburg, PA 17202
Telephone and Fax	717-263-1214 717-263-5720 (fax)
Website	www.johnniesinc.com
E-mail	rhocker@johnniesinc.com
Year established in Franklin County	1960
Highest Ranking Contact Person	J. Fred Stenger, Chairman Rodney L. Hocker, President
Sales Manager	Rodney L. Hocker
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	51,000
Employment	44
NAICS	424420
Product Description	Warehousing and distribution of dry and frozen food products, paper products, and restaurant equipment for the hospitality sector
Subsidiary Operations	Johnnie's Express, Martinsburg, West Virginia
Parent Company	No
Union	No
Export Internationally	No

K-Mart Specialty Center (Sears Holdings Corporation)

updated 10-2010

Address	1475 Nitterhouse Drive, Chambersburg, PA 17201
Telephone and Fax	717-709-4478 717-709-4470 (fax)
Website	www.searsholdings.com
E-mail	wmuldown@searshc.com
Year established in Franklin County	2002
Highest Ranking Contact Person	Brett Rockers, General Manager
Sales Manager	NA
Financial Officer	Carol Griffith
Personnel Manager	Matt Anderson, HR Manager Bill Muldowney, HR Associate
Square Footage of Building	865,000
Employment	300
NAICS	49311
Product Description	Warehousing, distribution, and logistics services for K-Mart and Sears retail stores
Subsidiary Operations	No
Parent Company	Sears Holdings Corporation 3333 Beverly Road Hoffman Estates, IL 60179
Union	Union of Needletrades, Industrial, and Textile Employees Local 196
Export Internationally	No

Ken Shadle Aluminum Products, Inc.

updated 01-2012

Address	1412 Lincoln Way East, Chambersburg, PA 17202
Telephone and Fax	717-264-9598 717-264-4917 (fax)
Website	www.kenshadle.com
E-mail	kenshadle@embarqmail.com
Year established in Franklin County	1958
Highest Ranking Contact Person	Kim Steinour, Vice-President
Sales Manager	Kim Steinour
Financial Officer	Zoe Mummert
Personnel Manager	Kim Steinour
Square Footage of Building	35,000
Employment	8
NAICS	332322
Product Description	Aluminum & vinyl siding products, replacement windows, storm doors, soffit, gutters, railings, shutters, and awnings
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Knouse Foods

updated 9-2010

Address	421 East Grant Street, Chambersburg, PA 17201
Telephone and Fax	717-263-9177 717-263-6262 (fax)
Website	www.knouse.com
E-mail	customerservice@knouse.com
Year established in Franklin County	1949
Highest Ranking Contact Person	Mark Burkhart, Plant Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	300,000
Employment	180
NAICS	311421
Product Description	Canned fruit processing and packaging
Subsidiary Operations	No
Parent Company	Knouse Foods 800 Peach Glen Road Peach Glen, PA 17375
Union	United Foods & Commercial Workers Local No. 1776
Export Internationally	Yes

L/B Water Service, Inc.

updated 01-2012

Address	427 Skelly Road, Chambersburg, PA
Telephone and Fax	717-264-8445 717-264-9075 (fax)
Website	www.lbwaterservice.com
E-mail	mindy.coy@lbh2o.com
Year established in Franklin County	1984
Highest Ranking Contact Person	William T. Everly Jacob Shadle, Location Manager
Sales Manager	NA
Financial Officer	Steve Miller, Assistant Treasurer
Personnel Manager	NA
Square Footage of Building	NA
Employment	18
NAICS	312112
Product Description	Distributor of sanitary sewer, storm drain piping, metal and PVC piping, pumping equipment, fittings, and waterworks products
Subsidiary Operations	Yes
Parent Company	L/B Water Service, Inc. 550 S. High Street Selinsgrove, PA 17870 570-374-1157
Union	No
Export Internationally	No

LamTech, Inc.

updated 10-2010

Address	5150 Innovation Way, Chambersburg, PA 17201
Telephone and Fax	717-264-8912 717-264-8372 (fax)
Website	www.worktop.com
E-mail	
Year established in Franklin County	1970
Highest Ranking Contact Person	Ray Roux, Vice-President of Manufacturing
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	90,000
Employment	105
NAICS	327991
Product Description	Manufacturer of cultured marble vanity tops and laminate countertops
Subsidiary Operations	No
Parent Company	LamTech, Inc. 27 Mohler Church Road Ephrata, PA 17522
Union	No
Export Internationally	No

Lewrene Interiors

updated 10-2010

Address	110 Industrial Drive, Chambersburg, PA 17201
Telephone and Fax	717-263-8300 717-263-2344 (fax)
Website	www.lewreneinteriors.com
E-mail	lewrene@innernet.net
Year established in Franklin County	1966
Highest Ranking Contact Person	Jimmy Friese, President/CEO
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	14,000
Employment	7
NAICS	314121
Product Description	Manufacture, distribute, installation and repair custom window treatments, accessories, stage drapery, blinds, shades, shutters and hardware
Subsidiary Operations	No
Parent Company	Lewrene, Inc. 110 Industrial Drive Chambersburg, PA 17201
Union	No
Export Internationally	No

Letterkenny Army Depot

updated 01-2012

Address	1 Overcash Avenue, Building 10, Chambersburg, PA 17201
Telephone and Fax	717-267-8111 NA (fax)
Website	www.letterkenny.army.mil
E-mail	Lindsay.m.bryant.civ@mail.mil
Year established in Franklin County	1942
Highest Ranking Contact Person	COL. Cheri Provancha, Commander Rod Gettig, Acting Deputy to the Commander, (civilian) Nadine Stoler, Chief of Staff Lindsay Bryant, Public Affairs Officer Kathy Salas, Director of Contracting (267-9007) Scott Molony, Director of Resource Management
Director of Transformation Office	Richard Kutzler
Financial Officer	NA
Director of Civilian Personnel Advisory Center	Judith Trego
Square Footage of Building	680,000 (multiple facilities)
Employment	3,878
NAICS	NA
Product Description	Missile repair and maintenance, wheeled vehicle repair and maintenance, electric generator rehabilitation, Soldier support systems, ammunition storage and demilitarization
Subsidiary Operations	No
Parent Company	Army Materiel Command (AMC)
Union	Yes
Export Internationally	Yes

Machine Specialties

updated 10-2010

Address	600 Paper Mill Road, Chambersburg, PA 17201
Telephone and Fax	717-264-0061 717-264-0061 (fax)
Website	
E-mail	
Year established in Franklin County	2000
Highest Ranking Contact Person	Gene Martin, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	2,400
NAICS	332721
Product Description	Machinery and Equipment repair and parts manufacturing for the agricultural industry
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Martin's Famous Pastry Shoppe, Inc.

updated 3-2009

Address	1000 Potato Roll Lane, Chambersburg, PA 17202
Telephone and Fax	717-263-9580 717-263-6687 (fax)
Website	www.potatoroll.com
E-mail	rgipe@mfps.com
Year established in Franklin County	1957
Highest Ranking Contact Person	Jim Martin, Executive Vice-President Ron Gipe, Executive Vice-President & VP of Finance and Administration
Sales Manager	NA
Financial Officer	Ron Gipe
Personnel Manager	Julie Griffie
Square Footage of Building	120,000
Employment	480
NAICS	311812
Product Description	Manufacture and distribution of potato rolls, bread, and potato chips
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	No

Matheson/Valley National Gases, LLC

updated 01-2012

Address	2035 Lincoln Way East, Chambersburg, PA 17202
Telephone and Fax	717-264-2747 717-264-8199 (fax)
Website	www.vngas.com
E-mail	dselecky@mathesongas.com
Year established in Franklin County	1996
Highest Ranking Contact Person	Dave Selecky, Customer Service Manager Darren Wishard, Operations Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	5,500
Employment	9
NAICS	423840
Product Description	Distributor/wholesaler of welding supplies, industrial, medical and specialty gases, and propane
Subsidiary Operations	Yes
Parent Company	Valley National Gases, LLC 67 43 rd St. P.O. Box 6628 Wheeling, WV 26003 216-573-9909
Union	No
Export Internationally	No

Meyer Distributing, Inc.

updated 01-2012

Address	5785 Sunset Pike, Chambersburg, PA 17202
Telephone and Fax	812-630-1887
Website	www.meyerdistributing.com
E-mail	cale.rees@meyerdistributing.com
Year established in Franklin County	2008
Highest Ranking Contact Person	Cale Rees, Operations Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	15,000
Employment	15
NAICS	321214
Product Description	Warehousing and distribution of truck parts and miscellaneous items
Subsidiary Operations	Yes
Parent Company	Meyer Distributing, Inc. 560 E. 25 th St. Jasper, IN 47546 800-639-3787
Union	No
Export Internationally	No

Minuteman Press

updated 5-2009

Address	1237-A Lincoln Way East, Chambersburg, PA 17202
Telephone and Fax	717-264-0400 717-264-0402 (fax)
Website	www.chambersburg.minutemanpress.com
E-mail	chambersburginfo@minutemanpress.com
Year established in Franklin County	1999
Highest Ranking Contact Person	Lisa Thorne, Owner
Sales Manager	NA
Financial Officer	Susan Thorne
Personnel Manager	NA
Square Footage of Building	9,500
Employment	5
NAICS	323110
Product Description	Commercial offsite printing, graphic design and binding services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Nitterhouse Concrete Products, Inc.

updated 10-2010

Address	2655 Molly Pitcher Highway South, Chambersburg, PA 17202 P.O. Box N, Chambersburg, PA 17201
Telephone and Fax	717-267-4505 717-267-4518 (fax)
Website	www.nitterhouse.com
E-mail	nitterhouse@nitterhouse.com
Year established in Franklin County	1923
Highest Ranking Contact Person	William K. Nitterhouse, President & Chairman of the Board
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	127,700
Employment	128
NAICS	327390
Product Description	Precast/pre-stressed architectural and structural concrete products
Subsidiary Operations	No
Parent Company	No
Union	AFL-CIO
Export Internationally	No

Nitterhouse Masonry Products, LLC

updated 01-2012

Address	859 Cleveland Avenue, Chambersburg, PA 17201
Telephone and Fax	717-267-4500 717-267-4527 (fax)
Website	www.nitterhouse.com
E-mail	masonry@nitterhouse.com
Year formed in Franklin County	1998
Highest Ranking Contact Person	William K. Nitterhouse, Chairman Karen Diller, Executive President and CEO
Sales Manager	Barry Diller, VP of Sales & Marketing
Financial Officer	Sharon M. Fulker, Controller
Personnel Manager	Claudia Heefner
Square Footage of Building	81,271
Employment	60
NAICS	327331
Product Description	Manufacturer and distributor of architectural stone, concrete/masonry, landscaping and masonry accessories
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Nursery Supplies, Inc.

updated 01-2012

Address	1415 Orchard Drive, Chambersburg, PA 17201
Telephone and Fax	717-263-7780 717-263-2412 (fax)
Website	www.nurserysupplies.com
E-mail	sales@nurserysupplies.com
Year established in Franklin County	1993
Highest Ranking Contact Person	John Collins, CEO
Sales Manager	Rob Summers, VP of Sales
Financial Officer	Larry Curran
Personnel Manager	Renea Breneman, HR Manager
Square Footage of Building	85,000
Employment	110
NAICS	326199
Product Description	Manufacturer of plastic planters for the horticulture industry (wholesale)
Subsidiary Operations	Yes
Parent Company	Lincolnshire Management
Union	No
Export Internationally	Yes

Occupational Services, Inc.

updated 01-2012

Address	17 Redwood Street, Chambersburg, PA 17201
Telephone and Fax	717-263-9293 717-263-6674 (fax)
Website	www.osinc.org
E-mail	info@osinc.org
Year established in Franklin County	1957
Highest Ranking Contact Person	Linda Mayo, Executive Director
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	33,000
Employment	200
NAICS	624310
Product Description	Packaging, direct/bulk mail, kitting, recycling, labeling, assembling and wood working services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Olympia Candy Kitchen

updated 10-2010

Address	43 South Main Street, Chambersburg, PA 17201
Telephone and Fax	717-263-3282 717-709-1643 (fax)
Website	www.olympiacandy.net
E-mail	welovechocolate@olympiacandy.net
Year established in Franklin County	1903
Highest Ranking Contact Person	Will Pananes, Owner/President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	10,500
Employment	12
NAICS	311330
Product Description	Manufacturer and Retailer of fine chocolates and confections. An extensive selection of fine gifts as well.
Subsidiary Operations	Olympia Candy Kitchen 13154 Pennsylvania Avenue Hagerstown, MD 21740
Parent Company	No
Union	No
Export Internationally	No

Olympic Steel

updated 01-2012

Address	1599 Nitterhouse Drive, Chambersburg, PA 17201
Telephone and Fax	717-709-1515 717-709-1525 (fax)
Website	www.olysteel.com
E-mail	kcasey@olysteel.com
Year established in Franklin County	1999
Highest Ranking Contact Person	Ray Walker, Vice-President Eastern Region Kirkland Casey, General Manager Tom Neil, Operations Manager
Sales Manager	Russ Edborg
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	315,000 (two facilities)
Employment	200
NAICS	423510
Product Description	Steel plate and sheet steel machining and burning, welding, painting
Subsidiary Operations	Yes
Parent Company	Olympic Steel 5096 Richmond Road Bedford Heights, OH 44146
Union	No
Export Internationally	Yes

Ozburn-Hessey Logistics

updated 4-2009

Address	1490 Nitterhouse Drive, Chambersburg, PA 17201
Telephone and Fax	717-709-0225 717-709-0250 (fax)
Website	www.ohl.com
E-mail	ccrawford@ohlogistics.com
Year established in Franklin County	1966
Highest Ranking Contact Person	Chris Crawford, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	415,000
Employment	125
NAICS	49311
Product Description	Third party logistic services, distribution, and warehousing
Subsidiary Operations	Yes
Parent Company	Ozburn Hessey Logistics, LLC 7101 Executive Center Drive, Suite 333 Brentwood, TN 37027 877-401-6400
Union	No
Export Internationally	No

Precision Bushing, Inc.

updated 01-2012

Address	1151 Sheffler Drive, Chambersburg, PA 17201
Telephone and Fax	717-264-6461 717-264-0686 (fax)
Website	
E-mail	becky@precisionbushing.comcastbiz.net
Year established in Franklin County	1998
Highest Ranking Contact Person	Duane Wolff, President
Sales Manager	NA
Financial Officer	Duane Wolff
Personnel Manager	Rebecca Wolff
Square Footage of Building	36,000
Employment	17
NAICS	333999
Product Description	Manufacturer of machined components, bushings, and bearings
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Printaway, Inc.

updated 01-2012

Address	29 South Main Street, Chambersburg, PA 17201
Telephone and Fax	717-263-1839 717-263-7022 (fax)
Website	www.printawayinc.com
E-mail	orders@printawayinc.com
Year established in Franklin County	1976
Highest Ranking Contact Person	Fred Kuhn
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Lynnette Kuhn
Square Footage of Building	6,000
Employment	6
NAICS	323110
Product Description	Custom printing and copying services, wedding printing services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Public Opinion

updated 01-2012

Address	77 North Third Street, Chambersburg, PA 17201
Telephone and Fax	717-264-6161 717-264-0332 (fax)
Website	www.publicopiniononline.com
E-mail	rclausen@publicopinionnews.com
Year established in Franklin County	1869
Highest Ranking Contact Person	Ron Clausen, Publisher
Sales Manager	Ginny Harriger
Financial Officer	Caron Decker, Controller
Personnel Manager	NA
Square Footage of Building	30,000
Employment	93
NAICS	511110
Product Description	Daily newspaper and advertising supplement publishing
Subsidiary Operations	No
Parent Company	Media News Group 101 W. Colfax Ave., Suite 1100 Denver, CO 80202 303-954-6360
Union	No
Export Internationally	No

Rausch Electronics USA, LLC

updated 01-2012

Address	370 New York Avenue, Chambersburg, PA 17201
Telephone and Fax	717-709-1005 717-709-1009 (fax)
Website	www.rauschtv-usa.com
E-mail	reusa@rauschtv.com
Year established in Franklin County	2004
Highest Ranking Contact Person	Rudy Ellgass, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Bethany Hornbaker
Square Footage of Building	4,550
Employment	11
NAICS	336211
Product Description	Manufacturer and sales of pipe inspection equipment,
Subsidiary Operations	No
Parent Company	Wolfgang Rausch GmbH & Co. Wiesensberg, Lindau Germany
Union	No
Export Internationally	Yes

Rhino Linings of South Central PA

updated 01-2012

Address	4560 Sunset Pike, Chambersburg, PA 17201
Telephone and Fax	717-709-1566 717-709-1576 (fax)
Website	
E-mail	sales@rhinoscpa.com
Year established in Franklin County	1987
Highest Ranking Contact Person	Mark Bowersox, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,200
Employment	6
NAICS	336211
Product Description	Automotive accessories, spray on bed liners, and industrial coatings
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	No

Signature Companies

updated 01-2012

Address	5171 Innovation Way, Chambersburg, PA 17201
Telephone and Fax	717-709-1061 717-709-1062 (fax)
Website	www.signaturewoodcrafters.com
E-mail	Chris@signaturecos.com
Year established in Franklin County	1971
Highest Ranking Contact Person	Chris Lombardozi, Vice-President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	94,000
Employment	35
NAICS	321918
Product Description	Wooden staircases, railings, custom cabinetry, and counter tops
Subsidiary Operations	American Stairs & Cabinetry, 6612 James Madison Hwy., Haymarket, VA, 20168
Parent Company	No
Union	No
Export Internationally	No

Sollenberger Silos, LLC

updated 01-2012

Address	2216 Wayne Road, Chambersburg, PA 17202
Telephone and Fax	717-264-9588 717-709-9990 (fax)
Website	www.sollenbergersilos.com
E-mail	silobob@yahoo.com
Year established in Franklin County	1908
Highest Ranking Contact Person	Randy Gayman, President
Sales Manager	Bob Francis
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	15
NAICS	327390
Product Description	Manufacturer of farm silos, storage tanks, industrial silos, and silos for cellular phone towers
Subsidiary Operations	Synergy Ag Service, LLC 1086 Wayne Avenue, Suite 2 Chambersburg, PA 17201
Parent Company	No
Union	No
Export Internationally	No

Staples, Inc.

updated 01-2012

Address	1550 South Main Street, Chambersburg, PA 17201
Telephone and Fax	717-264-7979 x 223 717-264-9025 (fax)
Website	www.staples.com
E-mail	Nikki.Faith@staples.com
Year established in Franklin County	1995
Highest Ranking Contact Person	George Turano, Distribution Center Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Nikki Faith, HR Manager
Square Footage of Building	500,000
Employment	315
NAICS	424120
Product Description	Distribution center for Staples office supplies retail stores
Subsidiary Operations	Yes
Parent Company	Yes
Union	No
Export Internationally	No

Sunset Metal Works, Inc.

updated 10-2010

Address	221 Sunset Boulevard West, Chambersburg, PA 17202
Telephone and Fax	717-263-1550 717-263-9828 (fax)
Website	www.sunsetmetalworks.com
E-mail	jnicklas@sunsetmetalworks.com
Year established in Franklin County	2001
Highest Ranking Contact Person	James B. Nicklas, President
Sales Manager	Laura N. Sponseller
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	17,000
Employment	35
NAICS	332710
Product Description	Sub-contract machining services, metal fabrication, and metal working
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

TB Wood's Incorporated

updated 01-2012

Address	440 North Fifth Avenue, Chambersburg, PA 17201
Telephone and Fax	717-264-7161 717-264-6420 (fax)
Website	www.tbwoods.com
E-mail	pmadeo@tbwoods.com
Year established in Franklin County	1857
Highest Ranking Contact Person	Mike Hurt, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Pete Madeo, HR Manager
Square Footage of Building	440,000
Employment	300
NAICS	335314
Product Description	Manufacturer of industrial & mechanical power transmission equipment
Subsidiary Operations	Mexico
Parent Company	Altra Industrial Motion
Union	No
Export Internationally	Yes

TBJ, Inc.

updated 10-2010

Address	1671 Orchard Drive, Chambersburg, PA 17201
Telephone and Fax	717-261-9700 717-261-1730 (fax)
Website	www.tbjinc.com
E-mail	todd@tbjinc.com
Year established in Franklin County	1992
Highest Ranking Contact Person	Todd Campbell, President
Sales Manager	Todd Campbell
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	21,000
Employment	18
NAICS	337122
Product Description	Manufacturers of down draft work stations for clinical procedures, stainless steel fabrication, and custom sheet metal fabrication
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

TST Impresso

updated 10-2010

Address	1002 Wayne Avenue, Chambersburg, PA 17201
Telephone and Fax	717-263-8569 717-267-5985 (fax)
Website	www.tstimpreso.com
E-mail	dstaubs@tstimpreso.com
Year established in Franklin County	1988
Highest Ranking Contact Person	Dwight Staubs, Vice-President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	3
NAICS	414,000
Product Description	Manufacturer of computer stock tab forms, add rolls, office paper, and point of sale rolls
Subsidiary Operations	Yes
Parent Company	Impreso, Inc. P.O. Box 506 Coppell, TX 75019
Union	No
Export Internationally	Yes

Target Distribution Center #589

updated 01-2012

Address	3001 Archer Drive, Chambersburg, PA 17202
Telephone and Fax	717-375-1600 717-375-1693 (fax)
Website	www.target.com
E-mail	Kirk.Nilson@target.com
Year established in Franklin County	2003
Highest Ranking Contact Person	Kirk Nilson, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	1,400,000
Employment	600
NAICS	49311
Product Description	Warehousing, distribution, and logistics services for Target department stores
Subsidiary Operations	No
Parent Company	Target Corporation 1000 Nicollet Mall Minneapolis, MN 55403
Union	No
Export Internationally	No

Tilman Dump Trailers, LLC

updated 10-2010

Address	1711 Opportunity Avenue, Chambersburg, PA 17201 P.O. Box 501, Chambersburg, PA 17201
Telephone and Fax	717-263-0277 717-263-0715 (fax)
Website	www.tilmandumptrailers.com
E-mail	ericolson@olsonandolson.net
Year established in Franklin County	2006
Highest Ranking Contact Person	Eric Olson, President Amanda Olson, Vice-President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Wendell Witmer
Square Footage of Building	34,950
Employment	7
NAICS	333924
Product Description	Manufacturers dump trailers, equipment haulers, pick-up truck bed inserts, and after-market truck parts
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

TruckCraft Corporation

updated 01-2012

Address	5751 Molly Pitcher Highway South, Chambersburg, PA 17202
Telephone and Fax	717-375-2900 717-375-2975 (fax)
Website	www.truckcraft.com
E-mail	garys@truckcraft.com
Year established in Franklin County	1992
Highest Ranking Contact Person	Gary Shoup, President Gerald L. Pool, Vice-President
Sales Manager	Roy O'Neal
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	16,800
Employment	21
NAICS	336211
Product Description	Manufacturer of truck equipment and truck bodies
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Vacon, Inc.

updated 01-2012

Address	1500 Nitterhouse Drive, Chambersburg, PA 17201
Telephone and Fax	717-261-5000 717-264-261-5099 (fax)
Website	www.vacon.com
E-mail	thomas.fitzkee@vacon.com
Year established in Franklin County	2008
Highest Ranking Contact Person	Thomas Doring, President
Plant Manager	Michael Hennessey
Financial Officer	Stephanie Yang
Manufacturing Manager	Todd Funk
Square Footage of Building	67,000
Employment	55
NAICS	3353
Product Description	Manufacturer of alternating current drives and electrical equipment
Subsidiary Operations	Finland, Italy, China, United States
Parent Company	Vacon, Inc. Runsorintie 7, 65380 Vassa, Finland
Union	No
Export Internationally	Yes

Valley Quarries, Inc.

updated 01-2012

Address	297 Quarry Road, Chambersburg, PA 17202 P.O. Box J, Chambersburg, PA 17201
Telephone and Fax	717-267-2244 717-267-2521 (fax)
Website	www.valleyquarries.com
E-mail	jzimmerman@valleyquarries.com
Year established in Franklin County	1952
Highest Ranking Contact Person	Joseph Zimmerman, Executive Vice-President
Sales Manager	James Zimmerman
Financial Officer	David Rotz, Treasurer
Personnel Manager	Randy Van Scyoc, Director of Operations
Square Footage of Building	NA (several locations)
Employment	285
NAICS	212312
Product Description	Stone and sand quarrying activities, bituminous materials, ready mix concrete and roadway paving services
Subsidiary Operations	Yes
Parent Company	New Enterprise Stone and Lime Company, Inc. P.O. Box 77 New Enterprise, PA 16664 814-766-2211
Union	No
Export Internationally	No

Valley Transit Mix

updated 01-2012

Address	3593 Stone Quarry Road, Chambersburg, PA 17201
Telephone and Fax	717-263-9186 N/A (fax)
Website	
E-mail	jzimmerman@valleyquarries.com
Year established in Franklin County	1959
Highest Ranking Contact Person	Joseph Zimmerman, Executive Vice-President Scott Eichelberger, Division Manager
Sales Manager	James Zimmerman
Financial Officer	David Rotz, Treasurer
Personnel Manager	Randy Van Scyoc, Director of Operations
Square Footage of Building	NA
Employment	35
NAICS	327320
Product Description	Ready mix concrete
Subsidiary Operations	Yes
Parent Company	New Enterprise Stone and Lime Company, Inc. P.O. Box 77 New Enterprise, PA 16664 814-766-2211
Union	No
Export Internationally	No

Ventura Foods, LLC

updated 10-2010

Address	1501 Orchard Drive, Chambersburg, PA 17201
Telephone and Fax	717-263-6900 717-261-4530 (fax)
Website	www.venturafoods.com
E-mail	pverdier@venturafoods.com
Year established in Franklin County	1996
Highest Ranking Contact Person	Thomas Waterhouse, Operations Manager
Sales Manager	NA
Financial Officer	Fred Knepper, Controller
Personnel Manager	Pam Verdier, HR Manager
Square Footage of Building	385,000
Employment	380
NAICS	311941
Product Description	Manufacturer of salad dressings, sauces, condiments, and oils
Subsidiary Operations	Yes
Parent Company	Ventura Foods, LLC 40 Pointe Drive Brea, CA 92821 714-257-3700
Union	No
Export Internationally	Yes

Wagner's Supply Depot, Inc.

updated 01-2012

Address	366 Wayne Avenue, Chambersburg, PA 17201
Telephone and Fax	717-709-9534 717-709-9538 (fax)
Website	www.wagnerssupplydepot.com
E-mail	justin@wagnerssupplydepot.com
Year established in Franklin County	2000
Highest Ranking Contact Person	Justin Lehman, President
Sales Manager	Justin Lehman
Financial Officer	Alice Wagner
Personnel Manager	Mark Hurley
Square Footage of Building	20,000
Employment	4
NAICS	212312
Product Description	Wholesaler of janitorial and packaging supplies, facilities maintenance, and floor cleaning equipment
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Warrior Roofing Manufacturing of PA, LLC

updated 10-2010

Address	323 Development Avenue, Chambersburg, PA 17201
Telephone and Fax	717-709-0323 717-709-0027 (fax)
Website	www.warriorroofing.com
E-mail	dennie@warriorroofing.net
Year established in Franklin County	2001
Highest Ranking Contact Person	Dennie Swain, Plant Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	56,000
Employment	36
NAICS	324122
Product Description	Manufacturer of roofing materials, and saturated asphalt roofing felt
Subsidiary Operations	No
Parent Company	Warrior Roofing Manufacturing, Inc. 3050 Warrior Road Tuscaloosa, AL 35404
Union	No
Export Internationally	No

The Woods Company, Inc.

updated 10-2010

Address	985 Superior Avenue, Chambersburg, PA 17201
Telephone and Fax	717-263-6524 717-263-9346 (fax)
Website	www.thewoodscompany.com
E-mail	woodfloors@thewoodscompany.com rguynn@thewoodscompany.com
Year established in Franklin County	1990
Highest Ranking Contact Person	Barry Stup, President
Sales Manager	Rick Guynn
Financial Officer	Teresa Damon
Personnel Manager	Teresa Damon
Square Footage of Building	90,000
Employment	20
NAICS	321918
Product Description	Manufacturer of reclaimed antique wood flooring
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Zero Ice Corporation

updated 01-2012

Address	42 Siloam Road, Chambersburg, PA 17201
Telephone and Fax	717-264-7912 717-264-9505 (fax)
Website	
E-mail	Fran@zeroicecorp.com
Year established in Franklin County	1967
Highest Ranking Contact Person	Peter Neuder, President
Sales Manager	Kent Neuder
Financial Officer	Frances Neuder
Personnel Manager	Chrystal Davis
Square Footage of Building	30,000
Employment	10
NAICS	312113
Product Description	Manufacturer of block ice and nuggets
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

EAST WATERFORD

Valley Broom, Inc.

updated 5-2009

Address	RR1, East Waterford, PA 17021 P.O. Box 222, East Waterford, PA 17021
Telephone and Fax	717-349-2614 717-349-2319 (fax)
Website	
E-mail	valleybroom@pa.net
Year established in Franklin County	1997
Highest Ranking Contact Person	Charles Sauerwald, President
Sales Manager	Charles Sauerwald
Financial Officer	Doris Sauerwald
Personnel Manager	Andrew Sauerwald
Square Footage of Building	12,000
Employment	7
NAICS	336399
Product Description	Manufacturer of brooms for street sweepers, rubber edges, and steel edges for plows and spreader chains
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

FAYETTEVILLE

Chambersburg Burial Vaults

updated 10-2010

Address	6428 Lincoln Way East, Fayetteville, PA 17222
Telephone and Fax	717-352-9566 717-352-9174 (fax)
Website	
E-mail	
Year established in Franklin County	1930
Highest Ranking Contact Person	Larry Reasner, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	9,100
Employment	4
NAICS	327390
Product Description	Manufacturer of concrete burial vaults, and various concrete products
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Dymond's Concrete Products, Inc.

updated 10-2010

Address	40 Dymond Avenue, Fayetteville, PA 17222
Telephone and Fax	717-352-2321 717-352-9223 (fax)
Website	www.dymondconcreteproducts.com www.dymondsoilcompany.com
E-mail	
Year established in Franklin County	1972
Highest Ranking Contact Person	Nancy Dymond, President David Dymond, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	5,600
Employment	5
NAICS	327390
Product Description	Manufacturer of concrete septic tanks, and various concrete products, distributor of heating fuels, on and off road diesel fuel
Subsidiary Operations	Diamond Oil Company
Parent Company	No
Union	No
Export Internationally	No

McKenzie Concrete Products, Inc.

updated 10-2010

Address	43 Ritchey Road, Fayetteville, PA 17222 P.O. Box 15, Fayetteville, PA 17222
Telephone and Fax	717-352-2611 717-352-9119 (fax)
Website	
E-mail	
Year established in Franklin County	1961
Highest Ranking Contact Person	R.G. McKenzie, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	4,000
Employment	1
NAICS	327390
Product Description	Manufacturer of precast concrete products
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Mt. Cydonia Sand

updated 01-2012

Address	243 Black Gap Road, Fayetteville, PA 17222
Telephone and Fax	717-352-7081 814-766-4446 (fax)
Website	www.valleyquarries.com
E-mail	bfbruck@valleyquarries.com
Year established in Franklin County	1915
Highest Ranking Contact Person	Joseph Zimmerman, Executive Vice-President Bill Bruck, Division Manager
Sales Manager	NA
Financial Officer	David Rotz
Personnel Manager	Randy Van Scyoc, VP of Operations
Square Footage of Building	NA
Employment	30
NAICS	212321
Product Description	Sand and gravel supplier and quarrying operations
Subsidiary Operations	No
Parent Company	New Enterprise Stone & Lime Co., Inc. P.O. Box 77 New Enterprise, PA 16664
Union	No
Export Internationally	No

Nuera Transport

updated 10-2010

Address	6725 Lincoln Way East, Fayetteville, PA 17222
Telephone and Fax	717-352-8544 717-352-8017 (fax)
Website	www.nuera-transport.com
E-mail	ckraut@nuera-transport.com
Year established in Franklin County	1991
Highest Ranking Contact Person	Charles Kraut, Branch Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	20,000
Employment	15
NAICS	42185
Product Description	Distributor of wholesale trailer parts
Subsidiary Operations	No
Parent Company	Nuera Transport 7100 Roberts-Matthews Highway Cookeville, TN 38506 800-476-8923
Union	No
Export Internationally	Yes

Steely Meats

updated 5-2009

Address	54 Mt. Pleasant Road, Fayetteville, PA 17222
Telephone and Fax	717-352-3272 NA (fax)
Website	
E-mail	
Year established in Franklin County	1973
Highest Ranking Contact Person	Michael Biser
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	8
NAICS	311612
Product Description	Processing and retailing of meat products
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

FORT LOUDON

Atlas Copco Secoroc USA Division

updated 11-2010

Address	13278 Lincoln Way West, Fort Loudon, PA 17224 P.O. Box 271, Fort Loudon, PA 17224
Telephone and Fax	717-369-3177 717-369-4011 (fax)
Website	www.atlascopco.us
E-mail	keith.mackling@us.atlascopco.com
Year established in Franklin County	1982
Highest Ranking Contact Person	Keith Mackling, Plant Manager
Sales Manager	NA
Financial Officer	Keith Mackling
Personnel Manager	NA
Square Footage of Building	30,000 (two buildings)
Employment	50
NAICS	333515
Product Description	Manufacturer of down the hole percussion drill bits and heads
Subsidiary Operations	Yes
Parent Company	Atlas Copco AB SE-105, 23 Stockholm, Sweden
Union	No
Export Internationally	Yes

Carl Rosenberry & Sons Lumber, Inc.

updated 01-2012

Address	7446 Path Valley Road, Fort Loudon, PA 17224
Telephone and Fax	717-349-2289 717-349-2044 (fax)
Website	www.rosenberrylumber.com
E-mail	bill@rosenberrylumber.com
Year established in Franklin County	1960
Highest Ranking Contact Person	Carl L. Rosenberry, President William Rosenberry, Vice-President David Rosenberry, Vice-President
Sales Manager	Jackie Kriner
Financial Officer	Anna Rosenberry
Personnel Manager	N/A
Square Footage of Building	20,000
Employment	35
NAICS	321113
Product Description	Grade lumber, sawdust, bark, pellets, kiln dried lumber, and hardwood flooring
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Gish Logging, Inc.

updated 10-2010

Address	4980 Path Valley Road, Fort Loudon, PA 17224 P.O. Box 282, Fort Loudon, PA 17224
Telephone and Fax	717-369-2783 717-369-5785 (fax)
Website	www.hotsticks.net
E-mail	gishinc@innernet.net ernie@hotsticks.net
Year established in Franklin County	1984
Highest Ranking Contact Person	Ernie Gish, President Mike Jones, Vice President
Sales Manager	NA
Financial Officer	Eloise Jones, Secretary/Treasurer
Personnel Manager	NA
Square Footage of Building	49,000
Employment	35
NAICS	321999
Product Description	Kiln dried UDSA certified pre-packaged firewood, bulk firewood, landscape mulch, compost.
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	No

GREENCASTLE

Antrim Diesel Service

updated 01-2012

Address	47 Commerce Avenue, Greencastle, PA 17225 PO Box 39, Greencastle, PA 17225-0039
Telephone and Fax	717-597-7963 717-597-5398 (fax)
Website	www.antrimdiesel.com
E-mail	adsi@pa.net
Year established in Franklin County	1981
Highest Ranking Contact Person	Richard Price, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	12,000
Employment	26
NAICS	
Product Description	Diesel engine repair/service, parts, and related services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Beck Manufacturing

updated 10-2010

Address	9170 Molly Pitcher Highway, Greencastle, PA 17225 P.O. Box 760, Greencastle, PA 17225
Telephone and Fax	717-597-5300 717-597-5394 (fax)
Website	www.beckmfg.com
E-mail	chohl@beckmfg.com
Year established in Franklin County	1971
Highest Ranking Contact Person	Chris Hohl, General Manager
Sales Manager	Bob Wolff, East Region Sales Manager
Financial Officer	Steven Mason, Controller
Personnel Manager	Holly Meyers
Square Footage of Building	120,000
Employment	100
NAICS	332996
Product Description	Manufacturer of pipe and nipple, and electrical conduit piping
Subsidiary Operations	Yes
Parent Company	Mueller Water Products 1200 Abernathy Road, N.E. , Suite 1200 Atlanta, GA 30328 770-206-4200
Union	No
Export Internationally	Yes

Biltwood Architectural Millwork, Inc.

updated 10-2010

Address	544 Buchanan Trail West, Greencastle, PA 17225
Telephone and Fax	717-593-9400 717-593-9404 (fax)
Website	www.biltwood.com www.biltwoodcoatings.com
E-mail	jkhickey@earthlink.net
Year established in Franklin County	1993
Highest Ranking Contact Person	James Hickey
Sales Manager	NA
Financial Officer	Mike Cranston
Personnel Manager	NA
Square Footage of Building	19,500
Employment	9
NAICS	337212
Product Description	Manufacturer of architectural custom millwork, provider of custom commercial powder coating services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Castle Machine Company

updated 01-2012

Address	5865 Bullitt Road, Greencastle, PA 17225 P.O. Box 187, Greencastle, PA 17225
Telephone and Fax	717-369-3184 717-369-4372 (fax)
Website	
E-mail	castlema@pa.net
Year established in Franklin County	1976
Highest Ranking Contact Person	Samuel Gates, President Keith Cordell, Plant Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	19,000
Employment	30
NAICS	332710
Product Description	Subcontract machine shop, machining services, and fabrication
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

CONTECH Construction Products, Inc.

updated 10-2010

Address	600 North Washington Street, Greencastle, PA 17225
Telephone and Fax	717-597-2148 717-597-4063 (fax)
Website	www.contech-cpi.com
E-mail	yorkr@contech-cpi.com
Year established in Franklin County	1971
Highest Ranking Contact Person	Bob York, Plant Manager
Sales Manager	Dan Strickler
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	60,000
Employment	17
NAICS	331111
Product Description	Manufacturer of corrugated metal pipe, drainage products, PVC pipe, and erosion control products
Subsidiary Operations	Yes
Parent Company	CONTECH Construction Products, Inc. 9025 Center Pointe Drive, Suite 400 West Chester, OH 45069 1-800-338-1122
Union	No
Export Internationally	No

Danco Products

updated 10-2010

Address	411 South Cedar Lane, Greencastle, PA 17225
Telephone and Fax	717-597-7185 717-597-7106 (fax)
Website	www.dancoproducts.com
E-mail	info@dancoproducts.com
Year established in Franklin County	1973
Highest Ranking Contact Person	Dan Reynolds, President
Sales Manager	Holly Newlin
Financial Officer	Darlene Reynolds
Personnel Manager	Robert Reynolds
Square Footage of Building	57,228
Employment	14
NAICS	336211
Product Description	Hydraulic rollback truck bodies and equipment for the towing and wrecker industry
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Del Martin Screen Printing & Embroidery, Inc.

updated 10-2010

Address	21 Sarah Susan Lane, Greencastle, PA 17225
Telephone and Fax	717-597-5751 717-597-5651 (fax)
Website	www.delprint.com
E-mail	del@delprint.com
Year established in Franklin County	1979
Highest Ranking Contact Person	Del Martin, Owner & President Brad Eby, Co-Owner & Production Manager
Sales Manager	Karen Martin
Financial Officer	Del Martin
Personnel Manager	NA
Square Footage of Building	12,500
Employment	15
NAICS	541430
Product Description	Custom screen printing, embroidered sportswear, and signage
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Echo Pilot

updated 01-2012

Address	29 Center Square, Greencastle, PA 17225 P.O. Box 159, Greencastle, PA 17225
Telephone and Fax	717-597-2164 717-597-3754 (fax)
Website	www.echo-pilot.com
E-mail	Mobile Web m.www.echo-pilot.com jnowell@echo-pilot.com
Year established in Franklin County	1849
Highest Ranking Contact Person	Kristy Yaukey, General Manager Joyce Nowell, Editor
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	4
NAICS	511110
Product Description	Weekly newspaper publishing and advertising supplements
Subsidiary Operations	No
Parent Company	GateHouse Media, Inc. 350 Willowbrook Office Park Fairport, NY 14450 585-598-0030
Union	No
Export Internationally	No

Eldorado Stone

updated 5-2009

Address	9156 Molly Pitcher Highway, Greencastle, PA 17225
Telephone and Fax	717-597-1969 717-597-1160 (fax)
Website	www.eldoradostone.com
E-mail	mdurniak@eldoradostone.com
Year established in Franklin County	1970
Highest Ranking Contact Person	Chuck Baer, Regional Manager
Sales Manager	Mark Durniak
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	89,843
Employment	80
NAICS	327390
Product Description	Manufacturer of pre-cast stone products
Subsidiary Operations	Yes
Parent Company	Eldorado Stone 1370 Grand Avenue, Building B San Marcos, CA 92078 1-800-925-1491
Union	No
Export Internationally	Yes

Fab Tech Industries, Inc.

updated 01-2012

Address	80 Commerce Ave., P.O. Box 38, Greencastle, PA 17225
Telephone and Fax	717-597-4919 717-597-5344 (fax)
Website	www.fabtechind.com
E-mail	mkulpak@fabtechind.com dmclain@fabtechind.com
Year established in Franklin County	1982
Highest Ranking Contact Person	Michael Kulpak, President
Sales Manager	Dawn McClain
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	22,000 (two facilities)
Employment	35
NAICS	333511
Product Description	Metal Fabricator
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Food Lion, LLC

updated 01-2012

Address	16 Commerce Avenue, Greencastle, PA 17225 P.O. Box 790, Greencastle, PA 17225
Telephone and Fax	717-597-1100 717-597-2769 (fax)
Website	www.foodlion.com
E-mail	lmitchell@retail.foodlion.com
Year established in Franklin County	1991
Highest Ranking Contact Person	Lance Mitchell, Distribution Center Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	1,200,000
Employment	600
NAICS	327390
Product Description	Distribution center and warehousing for Food Lion retail grocery stores
Subsidiary Operations	Yes
Parent Company	Food Lion, Inc. 2110 Executive Drive P.O. Box 1330 Salisbury, NC 28145 704-633-8250
Union	No
Export Internationally	No

Foremost Industries, Inc.

updated 10-2010

Address	2375 Buchanan Trail East, Greencastle, PA 17225
Telephone and Fax	717-597-7166 717-597-5579(fax)
Website	www.foremosthomes.com
E-mail	info@foremosthomes.com
Year established in Franklin County	1964
Highest Ranking Contact Person	Ralph C. Michael, President Jim Rockwell, Plant Manager
Sales Manager	Keith Johnson
Financial Officer	Laurie Myers
Personnel Manager	NA
Square Footage of Building	400,000 (5 plants)
Employment	126
NAICS	321992
Product Description	Manufacturer of modular homes
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Graphics Universal Incorporated

updated 01-2012

Address	25 Commerce Avenue, Greencastle, PA 17225 P.O. Box 610, Greencastle, PA 17225
Telephone and Fax	717-597-3108 717-597-4304 (fax)
Website	www.graphicsuniversal.com
E-mail	garon@graphicsuniversal.com
Year established in Franklin County	1961
Highest Ranking Contact Person	Garon Gembe, President
Sales Manager	Stan Flenner
Financial Officer	Nalisa Gembe
Personnel Manager	Nalisa Gembe
Square Footage of Building	28,000
Employment	43
NAICS	323112
Product Description	Commercial printing services, binding, and custom graphic design
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Gate 7, LLC

updated 01-2012

Address	145 Pine Drive, Greencastle, PA 17225
Telephone and Fax	717-593-0204 717-593-0208 (fax)
Website	www.gate7llc.com
E-mail	john.reay@gate7llc.com
Year established in Franklin County	2001
Highest Ranking Contact Person	John Reay, Vice-President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,200
Employment	12
NAICS	3231
Product Description	Industrial printing, adhesives, stickers, decals, and metal plating for industrial uses and heavy equipment
Subsidiary Operations	Yes
Parent Company	Gate 7, Ltd. Princes Park, Princess Way TVTE Gateshead, United Kingdom NE11 0NF
Union	No
Export Internationally	Yes

Hoffman Transport

updated 01-2012

Address	485 Mason Dixon Road, Greencastle, PA 17225
Telephone and Fax	717-597-7117
Website	www.hoffmantransport.com
E-mail	sspessard@hoffmantransport.com
Year established in Franklin County	1921
Highest Ranking Contact Person	John Hoffman, President Kevin Spessard, General Manager
Sales Manager	NA
Financial Officer	Pam Major, Controller
Personnel Manager	NA
Square Footage of Building	NA
Employment	130
NAICS	48411
Product Description	Trucking, transport, and logistical services extending within a 600 mile radius, refrigerated and dry trailers
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Industrial Pallet Corp.

updated 01-2012

Address	225 North Carlisle Street, Greencastle, PA 17225
Telephone and Fax	717-597- 5708 717-597-5718 (fax)
Website	www.ind-pallet-corp.com
E-mail	jwiegand@ind-pallet-corp.com
Year established in Franklin County	2005
Highest Ranking Contact Person	Jeff Dike, Plant Manager
Sales & Service Manager	Lloyd Pelfree
Financial Officer	Jay Wiegand
Personnel Manager	NA
Square Footage of Building	60,000
Employment	40
NAICS	321920
Product Description	Manufacturing and recycling of wooden shipping pallets
Subsidiary Operations	Yes
Parent Company	American Fibertech Corporation 4 North New York Street P.O. Box 220 Remington, IN 47977 800-998-5998
Union	No
Export Internationally	No

Lehman's Egg Service, Inc.

updated 5-2009

Address	1226 Kauffman Road West, Greencastle, PA 17225 P.O. Box 99, Greencastle, PA 17225
Telephone and Fax	717-375-2261 717-375-4335 (fax)
Website	
E-mail	lehmanegg@embargmail.com
Year established in Franklin County	1930
Highest Ranking Contact Person	Ronald Kissel, President Jack Burkholder, General Manager
Sales Manager	NA
Financial Officer	Gregg Buckwalter
Personnel Manager	NA
Square Footage of Building	32,500
Employment	60
NAICS	311999
Product Description	Egg processor, wholesaler of egg shells and hard cooked eggs
Subsidiary Operations	Yes
Parent Company	Lehman's Egg Service, Inc. Egg Products Division 147 Industrial Drive Chambersburg, PA 17201
Union	No
Export Internationally	No

Mitchell Machine Shop

updated 01-2012

Address	550 South Antrim Way, Greencastle, PA 17225 P.O. Box 100 Greencastle, PA 17225
Telephone and Fax	717-597-2157 717-597-5066 (fax)
Website	
E-mail	lwitmer@mitchellmachineshop.com
Year established in Franklin County	1978
Highest Ranking Contact Person	Leonard Witmer, General Manager
Sales Manager	NA
Financial Officer	Michael Snyder
Personnel Manager	Monica Breneman
Square Footage of Building	3,000
Employment	12
NAICS	324191
Product Description	Sub contract machining, welding, and fabrication services
Subsidiary Operations	No
Parent Company	APX Enclosures, Inc. 200 Oregon Street Mercersburg, PA 17236
Union	No
Export Internationally	No

Myers Manufacturing, Inc.

updated 10-2010

Address	5321 Buchanan Trail West, Greencastle, PA 17225
Telephone and Fax	717-597-0634 717-597-8668 (fax)
Website	
E-mail	myersmanufacturing@comcast.net
Year established in Franklin County	1987
Highest Ranking Contact Person	Glenn Myers, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	10,800
Employment	10
NAICS	332710
Product Description	Subcontract machining services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Null Machine Shop, Inc.

updated 10-2010

Address	95 Commerce Avenue, Greencastle, PA 17225 P.O. Box 7, Greencastle, PA 17225
Telephone and Fax	717-597-3330 717-597-7277 (fax)
Website	
E-mail	nullmachine@embarqmail.com
Year established in Franklin County	1921
Highest Ranking Contact Person	Michael Keebaugh, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	12,800
Employment	7
NAICS	332710
Product Description	Subcontract machining and manufacturing services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Penn Mar Wood Works

updated 10-2010

Address	4098 Williamson Road, Greencastle, PA 17225
Telephone and Fax	717-597-7359 NA (fax)
Website	
E-mail	
Year established in Franklin County	1977
Highest Ranking Contact Person	Dennis Timmons, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,000
Employment	5
NAICS	33711
Product Description	Manufacturer of solid wood and laminate kitchen cabinets and architectural millwork
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Precision Manufacturing & Engineering Company, Inc.

updated 01-2012

Address	3155 Buchanan Trail West, Greencastle, PA 17225
Telephone and Fax	717-597-2165 717-597-4045 (fax)
Website	
E-mail	brianharbaugh@comcast.net
Year established in Franklin County	1981
Highest Ranking Contact Person	John Helfrick, Owner Brian Harbaugh, President & General Manager
Sales Manager	NA
Financial Officer	Peggy Helfrick/Stephanie Harbaugh
Personnel Manager	NA
Square Footage of Building	105,000
Employment	30
NAICS	332710
Product Description	Manufacturer of a diverse line of machined parts and subcontract industrial engineering services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Pressure-Tech, Inc.

updated 10-2010

Address	120 East Grant Street, Greencastle, PA 17225 P.O. Box 430, Greencastle, PA 17225
Telephone and Fax	717-597-1868 717-597-4242 (fax)
Website	www.pressure-tech.net
E-mail	sales@pressure-tech.net
Year established in Franklin County	1997
Highest Ranking Contact Person	Craig Walck, President Randy Shearer, Vice-President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	21,000
Employment	15
NAICS	334513
Product Description	Manufacturer of pressure-vessels, tanks, custom metal fabrication, and welding services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

R&L Machine

updated 01-2012

Address	501 South Cedar Lane, Greencastle, PA 17225
Telephone and Fax	717-597-5080 717-597-7245 (fax)
Website	
E-mail	rnlmachine@embargmail.com
Year established in Franklin County	1988
Highest Ranking Contact Person	Rodney Clever, President
Sales Manager	Cindy Van Metre
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	19,000
Employment	10
NAICS	332710
Product Description	Sub-contract machining services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Reed Machinery & Equipment, Inc.

updated 01-2012

Address	151 North Washington Street, Greencastle, PA 17225
Telephone and Fax	717-597-7147 717-597-4495 (fax)
Website	www.reedmachineryinc.com
E-mail	areed@reedmachineryinc.com
Year established in Franklin County	1996
Highest Ranking Contact Person	Alan W. Reed, President
Sales Manager	Barry Tabler Dave Albright
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	36,000
Employment	15
NAICS	811310
Product Description	Machine tool dealer, purchase and sale of new and used machine tools and equipment, and repair and service of machine tools and equipment
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Shady Grove Cabinet Shop

updated 10-2010

Address	3030 Buchanan Trail East, Greencastle, PA 17225
Telephone and Fax	717-597-7855 717-597-0885(fax)
Website	
E-mail	
Year established in Franklin County	1963
Highest Ranking Contact Person	Nelson Hess, Owner Allan Hess, Co-owner Larry Gipe, Co-owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,300
Employment	10
NAICS	337110
Product Description	Make custom counter tops and solid wood cabinetry
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Shank Pallet Recyclers, Inc.

updated 01-2012

Address	1620 Buchanan Trail East, Greencastle, PA 17225
Telephone and Fax	717-597-3545 717-597-9895 (fax)
Website	
E-mail	shankpallet@embarqmail.com
Year established in Franklin County	1991
Highest Ranking Contact Person	Nelson Shank, President
Sales Manager	Linda C. Hull
Financial Officer	Linda C. Hull
Personnel Manager	Linda C. Hull
Square Footage of Building	15,830
Employment	35
NAICS	321920
Product Description	Custom built pallets, crates and boxes, Repair pallets, Certified IPPC Heat Treat service, Recycling of wood and Disposal services
Subsidiary Operations	No
Parent Company	Yes
Union	No
Export Internationally	Yes

Spartan Concrete

updated 01-2012

Address	401 South Carlisle, Greencastle, PA 17225
Telephone and Fax	717-597-5000 717-597-5025 (fax)
Website	www.advanceddrainagestructures.com
E-mail	jeff.colvin@ads-pipe.com
Year established in Franklin County	2010
Highest Ranking Contact Person	Jeff Colvin, General Manager Concrete Products
Sales Manager	
Financial Officer	
Personnel Manager	
Square Footage of Building	42,000
Employment	35
NAICS	327390
Product Description	Manufacturer of precast and underground drainage structures for public and private utilities
Subsidiary Operations	Yes
Parent Company	Yes
Union	No
Export Internationally	No

Strait Steel, Inc.

updated 10-2010

Address	8400 Molly Pitcher Highway, Greencastle, PA 17225 P.O. Box 370, Greencastle, PA 17225
Telephone and Fax	717-597-3125 717-597-9494 (fax)
Website	www.straitsteel.com
E-mail	cmt@straitsteel.com greg@straitsteel.com
Year established in Franklin County	1974
Highest Ranking Contact Person	Greg Strait, President Charles Tornetta, Vice-President Dallas A. Strait, Assistant Vice-President
Sales Manager	NA
Financial Officer	NA
Plant Manager	Charles Eichelberger
Square Footage of Building	50,000
Employment	60
NAICS	332312
Product Description	Structural steel fabrication
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

TOMA Custom Concrete

updated 10-2010

Address	853 Buchanan Trail East, Greencastle, PA 17225
Telephone and Fax	717-597-7194 717-597-1232 (fax)
Website	
E-mail	tomainc@embarqmail.com
Year established in Franklin County	1976
Highest Ranking Contact Person	John Thomas, Plant Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	4,000
Employment	3
NAICS	32732
Product Description	Ready mix concrete and related materials
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Tarco Roofing Materials, Inc.

updated 3-2009

Address	8650 Molly Pitcher Highway, Greencastle, PA 17225
Telephone and Fax	717-597-1876 717-593-1914 (fax)
Website	www.tarcoroofing.com
E-mail	csimpson@tarcoroofing.com
Year established in Franklin County	1997
Highest Ranking Contact Person	Craig Simpson, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	15,830
Employment	30
NAICS	324122
Product Description	Manufacturer of roofing materials, rubber membrane, and other asphalt based roofing products
Subsidiary Operations	Tarco Roofing Materials, Inc. One Information Way, Suite 225 Little Rock, AR 72202
Parent Company	No
Union	No
Export Internationally	Yes

Waste Management (Mountain View Reclamation)

updated 01-2012

Address	9446 Letzburg Road, Greencastle, PA 17225
Telephone and Fax	717-593-9948 717-597-9945 (fax)
Website	www.wm.com
E-mail	cshield1@wm.com
Year established in Franklin County	1989
Highest Ranking Contact Person	John Wardzinski, General Manager Pat Heraty, Collection/Trucking Manager
Contact Person	Cheryl Shields, Public Affairs Director
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	70
NAICS	5621
Product Description	Residual and commercial waste collection, and land fill operations
Subsidiary Operations	Yes
Parent Company	Waste Management, Inc. 1001 Fannin, Suite 4000 Houston, TX 77002
Union	No
Export Internationally	No

World Kitchen, LLC

updated 01-2012

Address	1200 South Antrim Way, Greencastle, PA 17225
Telephone and Fax	717-597-6100 717-597-6209 (fax)
Website	www.worldkitchen.com
E-mail	wimmerjw@worldkitchen.com altomaredt@worldkitchen.com
Year established in Franklin County	1960
Highest Ranking Contact Person	Dan Altomare, President Jake Wimmer, Director of Distribution
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Greg Eckhart, HR Manager
Square Footage of Building	1,050,000
Employment	480
NAICS	423220
Product Description	Assembly, distribution, and warehousing of consumer glassware
Subsidiary Operations	No
Parent Company	World Kitchen, LLC 5500 N. Pearl Street, Suite 400 Rosemont, IL 60018 800-367-3526
Union	United Steelworkers
Export Internationally	Yes

MARION

AJ Stove and Pellet, LLC

updated 3-2009

Address	5773 Colorado Street Ext., Marion, PA 17235 P.O. Box 152, South Mountain, PA 17261
Telephone and Fax	717-375-2125 NA (fax)
Website	
E-mail	ajpellets@embarqmail.com
Year established in Franklin County	2005
Highest Ranking Contact Person	Archie Jones, Member
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	2
NAICS	321999
Product Description	Manufactures wood pellets for use in wood burning stoves
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

McCONNELLSBURG (FULTON COUNTY)

Antietam Iron Works, LLC

updated 01-2012

Address	201 Lincoln Way West, Suite 100, McConnellsburg, PA 17233
Telephone and Fax	717-485-5557 717-485-5506 (fax)
Website	www.antietamironworks.com
E-mail	sales@antietamironworks.com
Year established in Franklin County	1989
Highest Ranking Contact Person	Austin Gunnell, III
Sales Manager	NA
Engineering Manager	NA
Personnel Manager	NA
Square Footage of Building	4,000
Employment	7
NAICS	332323, 332812
Product Description	Manufacturer of ornamental iron work, interior and exterior railings, gates and fences, restorations, historic iron work, cnc plasma cutting and black smithing. Powder Coating – 20 ft ovens, large or small parts, unlimited colors and textures, shot blasting
Subsidiary Operations	
Parent Company	No
Union	No
Export Internationally	No

JLG Industries, Inc.

updated 8-2010

Address	1 JLG Drive, McConnellsburg, PA 17233
Telephone and Fax	717-485-6515 717-485-6680 (fax)
Website	www.jlg.com
E-mail	ajtracelosky@jlg.com
Year established in Franklin County	NA
Highest Ranking Contact Person	Andrew Tracelosky, Director of Operations North America Wilson Jones, President – Access Equipment David Pasi, Director-Advanced Manufacturing
Contact Person	Andrew Tracelosky
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	557,000
Employment	1,000
NAICS	NA
Product Description	OEM aerial lifting/access equipment, assembly, machining,
Subsidiary Operations	Yes
Parent Company	Oshkosh Corporation 2307 Oregon Street P.O. Box 2566 Oshkosh, WI 54902
Union	No
Export Internationally	Yes

MERCERSBURG

AG Equipment Specialties

updated 01-2012

Address	9280 Heisey Road, Mercersburg, PA 17236
Telephone and Fax	717-328-4450 717-328-4448 (fax)
Website	
E-mail	agequip@afo.net
Year established in Franklin County	2002
Highest Ranking Contact Person	Donald Strite, Owner
Contact Person	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	12,000
Employment	4
NAICS	423130
Product Description	Wholesaler and retailer of specialty and standard agriculture equipment, tires, wheels, liquid waste pumps, and spreaders
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

APX Enclosures, Inc.

updated 10-2010

Address	200 Oregon Street, Mercersburg, PA 17236
Telephone and Fax	717-328-9399 717-328-2447 (fax)
Website	www.apx-enclosures.com
E-mail	lmckee@apx-enclosures.com
Year established in Franklin County	2001
Highest Ranking Contact Person	Andy Papoutsis, President
Sales Manager	Lewis McKee
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	29,000
Employment	35
NAICS	332322
Product Description	Aluminum and stainless steel enclosures and fabricated metal products
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

C&T Machining, Inc.

updated 01-2012

Address	12991 Buchanan Trail West, Mercersburg, PA 17236
Telephone and Fax	717-328-9572 717-328-3191 (fax)
Website	www.ctindustrialsupply.com
E-mail	rtwine@ctindustrialsupply.com
Year established in Franklin County	1989
Highest Ranking Contact Person	John Carmack, President
Sales Manager	Shawn Hill
Financial Officer	Rick Twine
Personnel Manager	NA
Square Footage of Building	15,500
Employment	29
NAICS	332710
Product Description	Subcontract machine shop specializing in jigs and CNC machining services
Subsidiary Operations	C&T Industrial Supply 12991 Buchanan Trail West Mercersburg, PA 17236
Parent Company	No
Union	No
Export Internationally	No

DL Martin Company, Inc.

updated 01-2012

Address	25 Harbaugh Drive, Mercersburg, PA 17236
Telephone and Fax	717-328-2141 717-328-5919 (fax)
Website	www.dlmartin.com
E-mail	lcarnahan@dlmartin.com
Year established in Franklin County	1962
Highest Ranking Contact Person	Daniel Fisher, President
Sales Manager	Larry Carnahan
Financial Officer	NA
Personnel Manager	Timothy Lachemann
Square Footage of Building	150,000
Employment	165
NAICS	332710
Product Description	Fabricated parts and subassemblies, machined components and hydraulic cylinders
Subsidiary Operations	Hydra-Pneu 133 Rutledge Road Mercersburg, PA 17236
Parent Company	No
Union	No
Export Internationally	No

Fast Ink Screen Printing & Embroidery Company

updated 10-2010

Address	17 South Main Street, Mercersburg, PA 17236
Telephone and Fax	717-328-5057 717-328-4380 (fax)
Website	www.fastink.com
E-mail	sales@fastink.com
Year established in Franklin County	1997
Highest Ranking Contact Person	Tim Howley, President
Sales Manager	John Mohr
Financial Officer	Deb Corcoran
Personnel Manager	NA
Square Footage of Building	NA
Employment	5
NAICS	541430
Product Description	Screen printing, embroidery, and promotional products
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Hydra Pneu

updated 01-2012

Address	133 Rutledge Road, Mercersburg, PA 17236
Telephone and Fax	717-328-5225 717-328-9609 (fax)
Website	
E-mail	
Year established in Franklin County	1984
Highest Ranking Contact Person	Daniel Fisher, President
Sales Manager	George Pine
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	13,100
Employment	10
NAICS	332710
Product Description	Machine parts, light welding and hydraulic repair
Subsidiary Operations	No
Parent Company	DL Martin Company 25 Harbaugh Drive Mercersburg, PA 17236
Union	No
Export Internationally	No

Loudon Industries, Inc. d/b/a Rock Hog Drilling Products

updated 5-2009

Address	140 Landis Drive, Mercersburg, PA 17236
Telephone and Fax	717-328-9808 717-328-5010 (fax)
Website	www.rockhog.com www.loudonindustries.com
E-mail	sales@rockhog.com sales@loudonindustries.com
Year established in Franklin County	1990
Highest Ranking Contact Person	Trace Hill, President
Sales Manager	Tom Hill & Bob Hockenberry
Financial Officer	Lynn Ross
Personnel Manager	Shandra Hill
Square Footage of Building	30,000
Employment	55
NAICS	333515
Product Description	Down the hole drill bits, down the hole hammers, and high precision components
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Martin Millwork, Inc.

updated 10-2010

Address	12560 Shimpstown Road, Mercersburg, PA 17236
Telephone and Fax	717-328-5640 717-328-6255 (fax)
Website	
E-mail	marmill@centurylink.net
Year established in Franklin County	1986
Highest Ranking Contact Person	Glenn Martin, President
Sales Manager	NA
Financial Officer	Deb Martin
Personnel Manager	NA
Square Footage of Building	14,000
Employment	9
NAICS	25127
Product Description	Custom cabinets and architectural millwork
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Mellott Manufacturing Company, Inc.

updated 5-2009

Address	13156 Long Lane, Mercersburg, PA 17236
Telephone and Fax	717-369-3125 717-369-2800 (fax)
Website	www.mellottmfg.com
E-mail	sam@mellottmfg.com
Year established in Franklin County	1965
Highest Ranking Contact Person	Sam Mellott, President Dale Mellott, Vice President
Sales Manager	Stacy Mellott
Financial Officer	Ann Cushwa
Personnel Manager	NA
Square Footage of Building	42,200
Employment	45
NAICS	333210
Product Description	Manufacturer of lumber and log handling equipment, parts, and service
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Mercersburg Journal

updated 01-2012

Address	11 South Main Street, Mercersburg, PA 17236 P.O. Box 239, Mercersburg, PA 17236
Telephone and Fax	717-328-3223
Website	
E-mail	mj2@cvn.net
Year established in Franklin County	1843
Highest Ranking Contact Person	Gene Leese, Partner Barb Leese, Partner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Office	225
Employment	2
NAICS	323122
Product Description	Weekly newspaper, publishing and advertising supplements
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Mercersburg Printing, Inc.

updated 01-2012

Address	9964 Buchanan Trail West, Mercersburg, PA 17236
Telephone and Fax	717-328-3902 800-955-3902 717-328-4138 (fax)
Website	www.mercersburg.net
E-mail	mprint@mercersburg.net
Year established in Franklin County	1840's
Highest Ranking Contact Person	Doug Shenberger, Sales Manager
Sales Manager	Doug Shenberger, Sales Manager
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	16,000
Employment	23
NAICS	323110
Product Description	Commercial printing, digital printing, graphic design, direct mailing service, web design and hosting
Subsidiary Operations	J&M Printing 114 Walnut Street Waynesboro, PA 17268
Parent Company	No
Union	No
Export Internationally	Yes

Parnell Cabinet Shop, LLC

updated 01-2012

Address	3669 Parnell Drive, Mercersburg, PA 17236
Telephone and Fax	717-328-3915 717-328-4507 (fax)
Website	
E-mail	parnellheckman@embarqmail.com
Year established in Franklin County	1997
Highest Ranking Contact Person	Mark Heckman, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	7,000
Employment	5
NAICS	321918
Product Description	Custom cabinetry, solid surface countertops, and high end entertainment centers
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

MONT ALTO

SESCO

updated 01-2012

Address	19 Ash Street, Mont Alto, PA 17237
Telephone and Fax	717-749-3900 717-749-3700 (fax)
Website	www.sesco.com
E-mail	sales@sesco.com
Year established in Franklin County	1983
Highest Ranking Contact Person	David S. Souders, President
Sales Manager	David E. Cook
Financial Officer	Cindy Woodson
Personnel Manager	Donna L. Holtry, Executive Vice President
Square Footage of Building	23,000
Employment	80
NAICS	335999, 334419, 336322
Product Description	Manufacturer of wiring harness, cable assemblies, box builds, and complex electro-mechanical assemblies
Subsidiary Operations	No
Parent Company	Souders Industries, Inc. 19 Ash Street Mont Alto, PA 17237
Union	No
Export Internationally	Yes

ROUZERVILLE

Master Pattern Works

updated 10-2010

Address	11438 Old Route 16, Rouzerville, PA 17250 P.O. Box 276, Rouzerville, PA 17250
Telephone and Fax	717-762-2898 717-762-1644 (fax)
Website	
E-mail	
Year established in Franklin County	1969
Highest Ranking Contact Person	Ken Hollinger, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	3,600
Employment	3
NAICS	332997
Product Description	Manufacturer of wooden patterns for various industrial uses
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

SHADY GROVE

Manitowoc Crane Group (Grove Crane)

updated 01-2012

Address	1565 Buchanan Trail East, Shady Grove, PA 17256 P.O. Box 21, Shady Grove, PA 17256
Telephone and Fax	717-597-5121 717-593-5039 (fax)
Website	www.manitowoc.com
E-mail	
Year established in Franklin County	1947
Highest Ranking Contact Person	Pat Cassner, Vice-President Operations
Sales Manager	David Hull, Sr VP Sales & Marketing NA
Financial Officer	Bob Hile, Controller – Cranes Americas
Personnel Manager	Mark Johnston, Director – Human Resources
Square Footage of Building	1,278,000 (several buildings on campus)
Employment	2,000 (with Part-time)
NAICS	333923
Product Description	Manufacturer of mobile hydraulic cranes, and boom trucks
Subsidiary Operations	Yes
Parent Company	The Manitowoc Company, Inc. 2400 South 44 th Street P.O. Box 66 Manitowoc, WI 54221 920-684-4410
Union	No
Export Internationally	Yes

SHIPPENSBURG

ADI, Inc.

updated 5-2009

Address	11915 Lurgan Road, Shippensburg, PA 17257
Telephone and Fax	717-532-4313 717-530-5307 (fax)
Website	www.fleettrade.com
E-mail	jimmy@dirtequipment.com
Year established in Franklin County	2002
Highest Ranking Contact Person	Jimmy Souders, General Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	5
NAICS	333999
Product Description	Wholesaler of heavy equipment and aerial lifting equipment
Subsidiary Operations	Yes
Parent Company	ADI, Inc. 21300 NW Freeway Cypress, TX 77429
Union	No
Export Internationally	Yes

AWI Fixtures & Interiors, Inc

updated 10-2010

Address	40 Lurgan Avenue, Shippensburg, PA 17257 P.O. Box 333, Shippensburg, PA 17257
Telephone and Fax	717-532-7700 717-532-6060 (fax)
Website	www.awifixtures.com
E-mail	samuel@awifixtures.com
Year established in Franklin County	2009
Highest Ranking Contact Person	Samuel Matthews, President Mark Wescott, Vice President
Sales Manager	NA
Financial Officer	Jennifer Peters
Personnel Manager	NA
Square Footage of Building	100,000
Employment	25
NAICS	337215
Product Description	Manufacturer of millwork and store fixtures
Subsidiary Operations	No
Parent Company	
Union	No
Export Internationally	Yes

Associated Forklift, Inc.

updated 01-2012

Address	7102 Olde Scotland Road, Shippensburg, PA 17257
Telephone and Fax	717-530-0700 717-530-7800 (fax)
Website	
E-mail	afilift@comcast.net
Year established in Franklin County	2003
Highest Ranking Contact Person	James Carr, President
Sales Manager	Christine Carr
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	8,000
Employment	9
NAICS	333999
Product Description	Forklift Dealer new & used; full-service repair facility; long & short-term forklift rentals; full forklift tire department
Subsidiary Operations	Yes – American Industrial Tire
Parent Company	No
Union	No
Export Internationally	No

Cumberland Valley Cooperative Association

updated 3-2009

Address	908 Mt. Rock Rd., P.O. Box 350, Shippensburg, PA 17257
Telephone and Fax	717-532-2197 717-532-4353 (fax)
Website	NA
E-mail	Scottcvc1@aol.com
Year established in Franklin County	1929
Highest Ranking Contact Person	Scott Hodgson
Sales Manager	Scott Hodgson
Financial Officer	Merle Harnish
Personnel Manager	NA
Square Footage of Building	20,000
Employment	28
NAICS	311119
Product Description	Preparation of animal feed, grain, commercial fertilizers, and pesticides
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

JLG Industries, Inc. (Cumberland County)

updated 01-2012

Address	560 Walnut Bottom Road, Shippensburg, PA 17257
Telephone and Fax	717-530-7094 717-530-7033 (fax)
Website	www.jlg.com
E-mail	aebaney@jlg.com
Year established in Franklin County	NA
Highest Ranking Contact Person	Andrew E. Baney, Director of Operations
Contact Person	Andrew E. Baney
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	330,000
Employment	500 (with Part-time)
NAICS	NA
Product Description	OEM aerial lifting/access equipment, machining
Subsidiary Operations	JLG Industries, Inc. 1 JLG Drive McConnellsburg, PA 17233
Parent Company	Oshkosh Corporation 2307 Oregon Street P.O. Box 2566 Oshkosh, WI 54902
Union	No
Export Internationally	Yes

Kittatinny Manufacturing Services, Inc.

updated 10-2010

Address	160 Reading Road, Shippensburg, PA 17257 P.O. Box 39, Shippensburg, PA 17257
Telephone and Fax	717-530-1242 717-530-1903 (fax)
Website	www.kittatinnymfg.com
E-mail	info@kittatinnymfg.com
Year established in Franklin County	1984
Highest Ranking Contact Person	Bob Rotz, General Manager Rick Fleming, Shop Supervisor
Sales Manager	Dave Coldsmith
Financial Officer	NA
Personnel Manager	Brenda Smith
Square Footage of Building	25,000
Employment	15
NAICS	332710
Product Description	Sub-contract machining services, CNC, horizontal machine center services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Rosenberry's Septic Tank Service

updated 01-2012

Address	8885 Pineville Road, Shippensburg, PA 17257
Telephone and Fax	717-532-4026 717-532-7229 (fax)
Website	www.rosenberryseptic.com
E-mail	Rosenberryseptic@innernet.net
Year established in Franklin County	1946
Highest Ranking Contact Person	William Neidigh, Owner
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	4,400
Employment	6
NAICS	327390
Product Description	Manufacture, installation, and cleaning of concrete septic tanks
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

US Xpress Enterprises, Inc.

updated 01-2012

Address	1069 Seibert Avenue, Shippensburg, PA 17257
Telephone and Fax	717-532-6315
Website	www.usxpress.com
E-mail	bbaubach@usxpress.com
Year established in Franklin County	2010
Highest Ranking Contact Person	Brian Baubach, Director of Treasury
Sales Manager	NA
Financial Officer	Brian Baubach, Director of Treasury
Personnel Manager	NA
Square Footage of Building	37,600
Employment	100
NAICS	
Product Description	OTR long-short haul shipping and logistics services
Subsidiary Operations	Yes
Parent Company	US Xpress Enterprises, Inc. 4080 Jenkins Road Chattanooga, TN 37421
Union	No
Export Internationally	No

Volvo Construction Equipment

updated 01-2012

Address	312 Volvo Way, Shippensburg, PA 17257
Telephone and Fax	717-532-9181 717-532-3148 (fax)
Website	www.volvo.com
E-mail	meg.dameron@volvo.com
Year established in Franklin County	1974
Highest Ranking Contact Person	Sean Glennon, VP Operations/General Manager
Financial Officer	Ronette Stoner, VP Finance & CFO
Personnel Manager	Andy Williford
Square Footage of Building	498,000
Employment	850
NAICS	333120
Product Description	Manufacturers of construction equipment
Subsidiary Operations	Yes
Parent Company	Volvo Construction Equipment SA Avenue du Hunderenveld 10 1082 Brussels Belgium
Union	No
Export Internationally	Yes

Wenger's Feed Mill, Inc.

updated 01-2012

Address	1122 Mount Rock Road, Shippensburg, PA 17257
Telephone and Fax	717-530-2440 717-367-5913 (fax)
Website	www.wengerfeeds.com
E-mail	dhays@wengerfeeds.com jrowley@wengerfeeds.com
Year established in Franklin County	2000
Highest Ranking Contact Person	James Adams, President & CEO Doug Hays, Shippensburg Mill Manager
Sales Manager	NA
Financial Officer	NA
Personnel Manager	Jamie Rowley, Chief Administrative Officer
Square Footage of Building	26,000
Employment	19
NAICS	311119
Product Description	Manufacturer of bulk livestock feeds, and pullet services
Subsidiary Operations	Yes
Parent Company	Wenger's Feed Mill, Inc. 101 West Harrisburg Avenue P.O. Box 26 Rheems, PA 17570 800-692-6008
Union	No
Export Internationally	No

WAYNESBORO

AAIM Controls, Inc.

updated 01-2012

Address	11885 Mutual Drive, Waynesboro, PA 17268
Telephone and Fax	717-765-9100 717-765-9101 (fax)
Website	www.aaimcontrols.com
E-mail	art.marshall@aaimcontrols.com alan.izer@aaimcontrols.com
Year established in Franklin County	2003
Highest Ranking Contact Person	Arthur J. Marshall, President
Sales Manager	NA
Financial Manager	Alan A. Izer, VP Operations
Personnel Manager	NA
Square Footage of Building	9,600
Employment	19
NAICS	335314
Product Description	Manufacture industrial refrigeration controls and industrial equipment controls
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

ATI Engineered Products – Landis Threading

updated 01-2012

Address	360 South Church Street, Waynesboro, PA 17268
Telephone and Fax	717-762-3151 717-762-7126 (fax)
Website	www.atilandisthreading.com
E-mail	Bobby.Knight@ATImetals.com Bobby.Shook@ATImetals.com
Year established in Franklin County	1903
Highest Ranking Contact Person	Bob Knight, General Manager
Sales Manager	Bob Knight
Product Engineering Manager	Brian Shook
Personnel Clerk	Patti Stitely
Square Footage of Building	440,000
Employment	100
NAICS	333515
Product Description	Manufacturer of thread cutting & rolling equipment, heat treating, and machining
Subsidiary Operations	Yes
Parent Company	Allegheny Technologies, Inc. 1000 Six PPG Place Pittsburgh, PA 15222
Union	International Association of Machinists and Aerospace Workers AFL/CIO
Export Internationally	Yes

Antietam Dairy, Inc.

updated 10-2010

Address	834 South Church Street, Waynesboro, PA 17268
Telephone and Fax	717-762-6212 NA (fax)
Website	
E-mail	
Year established in Franklin County	1949
Highest Ranking Contact Person	Jake Sweet, Owner
Sales Manager	NA
Engineering Manager	NA
Personnel Manager	NA
Square Footage of Building	1,860
Employment	7
NAICS	311520
Product Description	Manufacturer of premium ice cream
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Armaclad Doors & Windows, LLC

updated 10-2010

Address	6806 Anthony Highway, Waynesboro, PA 17268 P.O. Box 455, Mont Alto, PA 17237
Telephone and Fax	717-749-3141 717-749-3712 (fax)
Website	www.armaclad.com
E-mail	info@armaclad.com
Year established in Franklin County	1948
Highest Ranking Contact Person	Ronald Spielman, President & CEO
Sales Manager	Ian Robinson, General Manager
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	125,000
Employment	40
NAICS	332321
Product Description	Manufactures storm doors and windows, replacement doors, porch and patio enclosures, fiberglass replacement windows and doors
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

BRMC Fabrication

updated 10-2010

Address	6806 Anthony Highway, Waynesboro, PA 17268 P.O. Box 70, Waynesboro, PA 17268
Telephone and Fax	717-762-1211 717-762-1966 (fax)
Website	www.classiccookers.com
E-mail	nick@classiccookers.com
Year established in Franklin County	2001
Highest Ranking Contact Person	Nick Turano, President
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	39,000
Employment	25
NAICS	332999
Product Description	Sub-contract machining, metal fabrication, and laser cutting
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Beck Manufacturing

updated 11-2010

Address	330 East Ninth Street, Waynesboro, PA 17268 P.O. Box 510 Waynesboro, PA 17268
Telephone and Fax	717-762-9141 717-762-6550 (fax)
Website	www.beckmfg.com
E-mail	chohl@beckmfg.com
Year established in Franklin County	1971
Highest Ranking Contact Person	Chris Hohl, General Manager
Sales Manager	Wendy Moon (<i>inside sales manager</i>)
Purchasing Manager	Tom Beck, Jr.
Personnel Manager	Holly Meyers
Square Footage of Building	65,000
Employment	15
NAICS	332996
Product Description	Manufacturer of steel pipe, couplings, pipe nipples, plumbing and electrical conduit
Subsidiary Operations	Yes
Parent Company	Mueller Water Products 1200 Abernathy Road, N.E., Suite 1200 Atlanta, GA 30328
Union	No
Export Internationally	Yes

Benedict Cabinetry

updated 10-2010

Address	4592-B Altenwald Road, Waynesboro, PA 17268
Telephone and Fax	717-709-0149 717-709-9149 (fax)
Website	
E-mail	
Year established in Franklin County	1998
Highest Ranking Contact Person	Daniel Benedict, Owner
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	4,000
Employment	3
NAICS	321918
Product Description	Manufacture and install solid wood and laminate cabinetry
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Blue Ridge Mountain Cookery

updated 4-2009

Address	6806 Anthony Highway, Waynesboro, PA 17268 P.O. Box 70, Waynesboro, PA 17268
Telephone and Fax	717-762-1211 717-762-1966 (fax)
Website	www.classiccookers.com
E-mail	nick@classiccookers.com
Year established in Franklin County	1989
Highest Ranking Contact Person	Nick Turano, President
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	39,000
Employment	25
NAICS	335221
Product Description	Manufacturer of specialty outdoor grilling units
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	Yes

Brown's Welding, Inc.

updated 10-2010

Address	2110-A Market Square Boulevard, Waynesboro, PA 17268
Telephone and Fax	717-762-6467 717-762-7880 (fax)
Website	www.brownsweldinginc.com
E-mail	brownswelding@earthlink.net
Year established in Franklin County	1958
Highest Ranking Contact Person	Sam Checote, President
Sales Manager	Don Checote
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	2,500
Employment	4
NAICS	332999
Product Description	Mill righting and fabrication, portable and shop welding
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

CAM Superline, Inc.

updated 10-2010

Address	4763 Zane A. Miller Drive, Waynesboro, PA 17268
Telephone and Fax	717-749-3369 717-749-3560 (fax)
Website	www.camsuperline.com
E-mail	sandy@camsuperline.com
Year established in Franklin County	2001
Highest Ranking Contact Person	Sandy Poffenberger, President
Sales Manager	Dave McKee
Financial Manager	Sandra Poffenberger
Personnel Manager	Rhea Leedy
Square Footage of Building	65,000
Employment	70
NAICS	333924
Product Description	Manufacturer of construction and hydraulic dump trailers
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Clever Advertising and Printing

updated 10-2010

Address	809 South Potomac Street, Waynesboro, PA 17268
Telephone and Fax	717-762-7508 717-762-7508 (fax)
Website	
E-mail	
Year established in Franklin County	1976
Highest Ranking Contact Person	Dale Clever, President
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	3
NAICS	323110
Product Description	Offset printing and advertising services
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Diller Ag Equipment

updated 10-2010

Address	4763 Zane A. Miller Dr. Waynesboro, PA 17268
Telephone and Fax	(717) 387-5844
Website	www.DillerAg.com
E-mail	info@DillerAg.com
Year established in Franklin County	1986
Highest Ranking Contact Person	Lamar Lehman Sandy Poffenberger
Sales Manager	Donald Brechbill
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	62,000
Employment	8
NAICS	333111
Product Description	Manufacturer of custom wagons, trailers, and cattle feeders for the agriculture industry
Subsidiary Operations	No
Parent Company	CAM Superline, Inc. 4763 Zane A. Miller Dr. Waynesboro, PA 17268
Union	No
Export Internationally	No

D.L. George & Sons Companies

updated 10-2010

Address	516 E. Sixth Street, Waynesboro, PA 17268
Telephone and Fax	717-765-4700 717-765-4734 (fax)
Website	www.dl-george.com
E-mail	dgeorge@dl-george.com
Year established in Franklin County	1974
Highest Ranking Contact Person	David George, President
Manufacturing Manager	Richard Kleis
Comptroller	Cheryl Gochenauer
Personnel Manager	NA
Square Footage of Building	150,000
Employment	200
NAICS	332312
Product Description	Sub-contract machining & fabrication, construction services, hauling, and trucking services
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	No

HMW Enterprises, Inc.

updated 01-2012

Address	207 North Franklin Street, Waynesboro, PA 17268
Telephone and Fax	717-765-4690 717-765-4660 (fax)
Website	www.hmwent.com
E-mail	sales@hmwent.com m218w207@hmwent.com
Year established in Franklin County	1987
Highest Ranking Contact Person	H. Mike Wutz, President Vernon Crampton, Vice President
Sales Manager	
Financial Manager	Paul Schultheiss, CPA
Personnel Manager	NA
Square Footage of Building	18,863
Employment	12
NAICS	334513
Product Description	Design, manufacture, and service of motion programmable control systems, computers for hazardous area applications, and specialty computer systems/solutions
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Homes by Keystone, Inc.

updated 10-2010

Address	13338 Midvale Road, Waynesboro, PA 17268 P.O. Box 69, Waynesboro, PA 17268
Telephone and Fax	717-762-1104 717-762-1106 (fax)
Website	www.homesbykeystone.com
E-mail	info@homesbykeystone.com
Year established in Franklin County	1969
Highest Ranking Contact Person	Guy Miller, Jr., President
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	37,500
Employment	50
NAICS	321992
Product Description	Design and manufacture modular housing
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Industrial Control & Computer Consultants

updated 10-2010

Address	248-B West Second Street, Waynesboro, PA 17268
Telephone and Fax	717-762-4044 717-762-0893 (fax)
Website	www.iccci.com
E-mail	sales@iccci.com
Year established in Franklin County	1992
Highest Ranking Contact Person	Dave McCarney, President
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	6,000
Employment	13
NAICS	541511, 541519, 541690, 541512
Product Description	Design and manufacture of industrial controls, motion controls, CAD services, and custom software applications
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

J&M Printing

updated 01-2012

Address	114 Walnut Street, Waynesboro, PA 17268
Telephone and Fax	717-762-8204 800-274-6635 717-762-8855 (fax)
Website	NA
E-mail	Karen@mercensburg.net
Year established in Franklin County	1973
Highest Ranking Contact Person	Karen Beaver, Office Manager
Sales Manager	Karen Beaver, Customer Service
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	4,500
Employment	3
NAICS	323110
Product Description	Commercial printing, digital printing, graphic design, direct mail service
Subsidiary Operations	NA
Parent Company	Mercersburg Printing 9964 Buchanan Trail West Mercersburg, PA 17236
Union	No
Export Internationally	No

Johnson Controls-Frick Company

updated 01-2012

Address	100 CV Avenue, Waynesboro, PA 17268
Telephone and Fax	717-762-2121 717-762-8624 (fax)
Website	www.johnsoncontrols.com
E-mail	Michael.r.cunningham@jci.com
Year established in Franklin County	1853
Highest Ranking Contact Person	James W. Furlong, Vice President and General Manager
Sales Manager	John Ferguson, Director of Sales
Financial Officer	Stephen Bixler
Personnel Manager	Michael Cunningham, HR Director
Square Footage of Building	473,000 (multiple buildings)
Employment	550
NAICS	333415
Product Description	Refrigeration equipment, screw compressors, and industrial controls
Subsidiary Operations	Yes
Parent Company	Johnson Controls, Inc. 5757 North Green Bay Avenue Glendale, WI, 53209
Union	United Auto Workers (UAW) Local 1296
Export Internationally	Yes

LSI Controls, Inc.

updated 01-2012

Address	11664 Orchard Road, Waynesboro, PA 17268
Telephone and Fax	717-762-2191 717-762-0863 (fax)
Website	www.lsi-controls.com
E-mail	info@lsi-controls.com
Year established in Franklin County	1979
Highest Ranking Contact Person	Walter Nuschke, President
Sales Manager	Jack Scott
Financial Manager	Jack Scott
Personnel Manager	NA
Square Footage of Building	2,500
Employment	6
NAICS	335314
Product Description	Electronic design, engineering, and manufacturer of industrial controls
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Lightning Industrial Tool Grinding

updated 10-2010

Address	416 Cleveland Avenue, Waynesboro, PA 17268
Telephone and Fax	717-762-5211 717-762-5211 (fax)
Website	
E-mail	bfdm@aol.com
Year established in Franklin County	2003
Highest Ranking Contact Person	Terry LeFevre
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	750
Employment	3
NAICS	333515
Product Description	Re-sharpening of industrial cutting tools
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Mohn's Lumber

updated 10-2010

Address	10599 Old Forge Road, Waynesboro, PA 17268
Telephone and Fax	717-762-7646 717-762-7661 (fax)
Website	
E-mail	
Year established in Franklin County	1967
Highest Ranking Contact Person	Richard K. Mohn
Sales Manager	Jeff Mohn
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	7
NAICS	321113
Product Description	Lumber railroad ties and blocking
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Navitor East, Inc.

updated 5-2009

Address	725 Clayton Avenue, Waynesboro, PA 17268
Telephone and Fax	717-762-7161 717-765-3570 (fax)
Website	www.navitor.com
E-mail	07.service@navitor.com
Year established in Franklin County	1965
Highest Ranking Contact Person	Linda Cox, General Manager
Sales Manager	
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	50
NAICS	511110
Product Description	Letterpress, offset, specialty printing and engraving services
Subsidiary Operations	Yes
Parent Company	Taylor Corporation 1725 Roe Crest Drive North Mankato, MN 56003 507-625-2828
Union	No
Export Internationally	No

Praestar Technology Corporation

updated 01-2012

Address	211 West Ninth Street, Waynesboro, PA 17268 P.O. Box 667, Waynesboro, PA 17268
Telephone and Fax	717-762-0720 717-762-0288 (fax)
Website	www.praestar-technology.com
E-mail	jasonpiatt@praestar-technology.com
Year established in Franklin County	2001
Highest Ranking Contact Person	Jason Piatt, President
Sales Manager	NA
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	5
NAICS	3344, 6115, 6114, 5416,
Product Description	Manufacturer of semi-conductors, and electronic control devices, Technical, Trade & Business Schools, Computer & Management Training and Management, Skill & Technical Consulting Services
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	No

Precision Pattern Works

updated 10-2010

Address	West Fifth Street, Waynesboro, PA 17268 P.O. Box 817, Waynesboro, PA 17268
Telephone and Fax	717-765-4193 717-765-4193 (fax)
Website	
E-mail	
Year established in Franklin County	1987
Highest Ranking Contact Person	Joseph Florence, Partner
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	3,000
Employment	3
NAICS	332997
Product Description	Wood patterns for castings and wooden forms for precast concrete
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Pro Tube, Inc.

updated 10-2010

Address	4872 Zane A. Miller Drive, Zullinger, PA 17272 P.O. Box 146, Zullinger, PA 17272
Telephone and Fax	717-765-9400 717-765-9401 (fax)
Website	www.protube.net
E-mail	cdawson@protube.net
Year established in Franklin County	2000
Highest Ranking Contact Person	Chris Dawson, President
Sales Manager	Chris Dawson
Financial Officer	Chris Dawson
Personnel Manager	NA
Square Footage of Building	18,200
Employment	16
NAICS	332999
Product Description	Manufacturer of hydraulic tube assemblies
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Rebuilder's Unlimited

updated 01-2012

Address	11625 Anthony Highway, Waynesboro, PA 17268
Telephone and Fax	717-765-8006 717-765-4201 (fax)
Website	www.rebuildersunlimited.com
E-mail	rebuildersunlimited@comcast.net
Year established in Franklin County	1990
Highest Ranking Contact Person	Kenneth E. Lemmon, Jr., President
Sales Manager	Jeffrey Masters
Financial Manager	Pamela Masters
Personnel Manager	NA
Square Footage of Building	29,000
Employment	27
NAICS	811310
Product Description	Repair, rebuild, and refurbish equipment and machine tools, parts, service, and provide operator training
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

Record Herald Publishing Company, Inc.

updated 5-2009

Address	30 Walnut Street, Waynesboro, PA 17268 P.O. Box 271, Waynesboro, PA 17268
Telephone and Fax	717-762-2151 717-762-3824 (fax)
Website	www.therecordherald.com
E-mail	pat@therecordherald.com
Year established in Franklin County	1925
Highest Ranking Contact Person	Pat Patterson, Publisher Shawn Hardy, Editor
Sales Manager	Denny Shockey, Advertising Manager
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	4,500
Employment	50
NAICS	511110
Product Description	Newspaper publishing and advertising supplement printing
Subsidiary Operations	No
Parent Company	GateHouse Media, Inc. 350 Willowbrook Office Park Fairport, NY 14450 585-598-0030
Union	No
Export Internationally	No

South Potomac Lumber Company

updated 10-2010

Address	246 South Potomac Street, Waynesboro, PA 17268
Telephone and Fax	717-762-8231 717-762-8862 (fax)
Website	
E-mail	southpotomaclumberco@embarqmail.com
Year established in Franklin County	1975
Highest Ranking Contact Person	Mike Martin, Owner Jan Benedict, Secretary
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	900
Employment	3
NAICS	321918
Product Description	Custom millwork, kitchen cabinets, and custom Corian countertops
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Thorsen's Precision Grinding, Inc.

updated 01-2012

Address	20 East Sixth Street, Gate 1, Waynesboro, PA 17268 P.O. Box 71, Waynesboro, PA 17268
Telephone and Fax	717-765-9090 717-749-0300 (fax)
Website	www.thorsensgrinding.com
E-mail	thorsensgrinding@earthlink.net
Year established in Franklin County	2003
Highest Ranking Contact Person	Tom Thorsen, Owner
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	6,550
Employment	11
NAICS	333999
Product Description	Metal core pins, sleeves, bushings, and various plastic molding components for the medial industry and molding builders
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

TE Connectivity

updated 01-2012

Address	627 North Grant Street, Waynesboro, PA 17268
Telephone and Fax	717-762-9186 717-765-3231(fax)
Website	www.tycoelectronics.com
E-mail	sastine@tycoelectronics.com
Year established in Franklin County	1973
Highest Ranking Contact Person	Scott Stine, Manager of Business Development
Sales Manager	NA
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	70,000
Employment	300
NAICS	332710
Product Description	Integrated manufacturing and assembly, tooling applications, electronic wire connectors and applicators
Subsidiary Operations	Yes
Parent Company	Tyco Electronics Corporation 1050 Westlakes Drive Berwyn, PA 19312
Union	No
Export Internationally	Yes

Vision Warehousing and Distribution, Inc.

updated 5-2009

Address	144 Cleveland Avenue, Waynesboro, PA 17268
Telephone and Fax	717-762-5912 717-762-0345 (fax)
Website	
E-mail	
Year established in Franklin County	1997
Highest Ranking Contact Person	John Izer, President
Sales Manager	Bob Rodgers
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	100,000
Employment	5
NAICS	312113
Product Description	Cold and freezer storage for consumer goods
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Wayne Tool Company

updated 01-2012

Address	274 North Franklin Street, Waynesboro, PA 17268 P.O. Box 430, Waynesboro, PA 17268
Telephone and Fax	717-762-7181 717-762-7184 (fax)
Website	www.waynetoolcompany.com
E-mail	sales@waynetoolcompany.com
Year established in Franklin County	1917
Highest Ranking Contact Person	John B. Conway, President
Sales Manager	Kim Hite
General Manager	Mike Biesecker
Personnel Manager	Pam Martin
Square Footage of Building	16,200
Employment	20
NAICS	333515
Product Description	Small cutting tools, reamers, track drills, and annular cutters
Subsidiary Operations	No
Parent Company	American Tool Association P.O. Box 7739 Spanish Fort, AL 36577
Union	International Association of Machinists and Aerospace Workers
Export Internationally	Yes

Waynesboro Design Services, Inc.

updated 01-2012

Address	11662 Orchard Road, Waynesboro, PA 17268 P.O. Box 149, Waynesboro, PA 17268
Telephone and Fax	717-765-4569 717-765-4421 (fax)
Website	www.waynesborodesign.com
E-mail	sales@waynesborodesign.com
Year established in Franklin County	1989
Highest Ranking Contact Person	Rick Mouer, President Kevin Mouer, Vice President
Sales Manager	NA
Financial Manager	NA
Personnel Manager	Linda Custer
Square Footage of Building	9,500
Employment	23
NAICS	541330
Product Description	Mechanical design, drafting, and graphics for OEM's
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	No

Waynesboro Machine Company

updated 01-2012

Address	P.O. Box 149, Waynesboro, PA 17268
Telephone and Fax	717-762-2419 717-765-4421 (fax)
Website	www.waynesboromachine.com
E-mail	rick.mouer@waynesborodesign.com
Year established in Franklin County	2001
Highest Ranking Contact Person	David McCarney, President
Sales Manager	Rick Mouer
Financial Manager	NA
Personnel Manager	NA
Square Footage of Building	NA
Employment	NA
NAICS	332710
Product Description	Rebuild, remanufacture and upgrading of industrial machinery, design/manufacture fixtures and tooling
Subsidiary Operations	Yes
Parent Company	No
Union	No
Export Internationally	No

WILLOW HILL

BioLogic

updated 10-2010

Address	18056 Springtown Road, Willow Hill, PA 17271 P.O. Box 177, Willow Hill, PA 17271
Telephone and Fax	717-349-2789 717-349-2789 (fax)
Website	www.biologicco.com
E-mail	aep@biologicco.com
Year established in Franklin County	1985
Highest Ranking Contact Person	Albert Pye, Ph.D, President
Sales Manager	Robert Pye
Financial Officer	NA
Personnel Manager	NA
Square Footage of Building	8,000
Employment	NA
NAICS	325414
Product Description	Bio control products, pest control products, and beneficial nematodes
Subsidiary Operations	No
Parent Company	No
Union	No
Export Internationally	Yes

