In The News...

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Meet our Board of Directors

County Unemployment Rate 3.3% in May

On June 27th the PA Department of Labor & Industry reported that the Chambersburg-Waynesboro unemployment rate was 3.3% in May which is lower than the statewide average of 4.0% and the national average of 3.7%. Additionally, it was reported that the number of jobs increased by 1.400 over the last 12 months.





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... Message from Mike

As we are halfway through 2023, it is time to reflect on the first half of the year and what we might expect in the second half. But before I share my thoughts, we are making some changes to "The Developer" that will allow you to get to know the FCADC Board of Directors. As you might (or might not) know, the FCADC is a 501 (c)(6) non-profit corporation that is governed by a Board of Directors, all of whom are identified on the back page of this issue. Beginning with this edition, we are going to profile two of them starting with our newest directors Rodney Benedick, Superintendent of the Tuscarora Area School District, and Chad Rosenberry, Senior Vice President, Commercial Team Leader, Orrstown Bank, who is serving his second term on the Board. To a person, the FCADC Board is committed to ensuring continued economic vitality and quality of life that makes Franklin County a great place to live, work, and play.



Upon reflection on the first six months, we have seen the continuation of development...industrial, commercial, and housing...across the County and beyond. The I-81 corridor remains one the major development hot spots not only in the mid-Atlantic region but in the entire Country. While single and multi-family as well as townhome developments are springing up everywhere, our labor challenges remain at the forefront as shortages continue to impact every industry sector. From a more positive perspective, the challenges reflect continued growth and opportunities

The two most high-profile redevelopment properties that will begin to be addressed in earnest during the next six months are the Chambersburg Mall and the former Scotland School for Veterans Children. Located within a mile of one another, redevelopment of each will have significant impacts not only on Greene Township but the entire region. **Chambersburg Mall:** While a specific reuse concept has not yet been determined, the ownership is committed to marshaling the turn around of what has been an historically underperforming asset as quickly as possible. The reuse plan will likely call for mixed-use development that complies with Green Township's zoning designation of Highway Commercial. (It is important to note that the zoning designation does not allow for the redevelopment to include a megawarehouse/distribution center.) I've had a working relationship with the mall ownership for the last 7+ years and this is the most engaged they have been in wanting to repurpose the mall property into a performing asset that addresses a combination of community needs...housing, health care, retail/commercial opportunities, etc. **SSVC:** The approximately 170-acre campus will be sold via an online auction that will take place from July 25-27. (The link to the auction is https://www.williamsauction.com/property-plus/scotland-campus-pa-july-2023-363344) The redevelopment of each property will require time and community patience.

Finally, we will be hosting our 36th annual Industry Appreciation Diner on Thursday September 14 at Green Grove Gardens, Greencastle. We will honor our 2023 Large and Small Businesses of the Year and our Zane A. Miller award recipient. It's a fun time for all and I hope you will be able to attend. Invitations will be going out by mid-July.



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Letterkenny Army Depot Welcomes New Commander

Change of Command Ceremony Held June 29th

On June 29th, COL Donald C. Santillo assumed command of the Letterkenny Army Depot from outgoing commander, COL Ricky Allbritton. Hailing from Buffalo, NY, Santillo enlisted in the U.S. Army in 1987 and was subsequently commissioned as a 2nd Lt. in May 1998 upon graduation from Niagara University. Before arriving at Letterkenny, he served in various maintenance, ordnance, transportation, and support positions in South Korea, Iraq, Afghanistan, Texas, Kansas, New York, and Virginia. Most recently, he served as the Army Material Command's (AMCs) Pentagon Liaison Officer. COL Santillo holds a Bachelor of Science from Niagara University, a Master's Degree in Military Arts and Science from the Command and General Staff College, and a Master's of Strategic Studies from the Army War College. His awards and decorations include the Bronze Star Medal, Army Commendation Medal, Air Assault Badge, and Meritorious Unit Award, among others. Santillo is married with four children. Letterkenny Army Depot is



Franklin County's second largest employer with more than 2,300 civilian DoD, contractors, and tenants.

Burnside America Expansion Underway

Burnside America, Inc. is underway on the expansion of their 30,000 square foot manufacturing building located at 5900 Coffey Avenue within the Cumberland Valley Business Park in Chambersburg. Based in Tullow, Ireland, Burnside is a leading manufacturer of custom hydraulic cylinders for all types of mobile applications and heavy equipment OEMs. In 2014, the FCADC assisted Burnside with their initial expansion to Franklin County. Since that time, the Company has grown to 35 workers and the expansion is projected to double the workforce over the next few years.



Ross Participates in Realtors Roundtable on June 27th

On June 27th, Mike Ross, FCADC President, participated in the *Greater Harrisburg Association of Realtors* panel discussion regarding the state-of-the-housing market in the region. Ross provided a briefing to the participants on economic development along the I-81 corridor and the south-central PA Region. Unprecedented economic growth along the corridor, combined with ongoing labor demands is placing a significant strain on the need for affordable workforce housing. In June 2023, Franklin County had more than 170 homes listed for sale with a median list price of \$299,000.



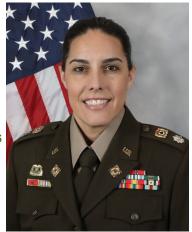


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Letterkenny Munitions Center Welcomes New Commander Change of Command Ceremony Held June 15th

LTC Kimberly A. Deaton assumed command of the Letterkenny Munitions Center (LEMC) on June 15, 2023. Deaton was commissioned as a Second Lieutenant from the U.S. Military Academy, West Point, New York, in May 2005 receiving a Bachelor of Science in Economics. She has also earned a Master of Science in Policy Management from Georgetown University, Washington, D.C. During her career she has served in various infantry and combat support roles including command roles around the world and stateside. Most recently LTC Deaton served as the strategic planner/Deputy SIG Chief to the Secretary of the Army at the Pentagon. Her military decorations include the Bronze Star Medal with one Oak Leaf Cluster, the Meritorious Service Medal with two Oak Leak Clusters, the Iraq Campaign Medal with four Combat Stars, and the Global War on Terrorism Service Medal, among others. LEMC is a tenant operation located within the Letterkenny Army Depot. The installation employs more than 300 workers and



conducts regional and contingency distribution of munitions, precision guided munitions maintenance and munitions demilitarization in support of all Department of Defense and international partners to provide readiness to the Warfighter.

patch caregiving Addressing the Childcare Challenge

Child Care continues to be a challenge for employers and employees, especially for hourly workers. There is no one solution to solve the problem, however the FCADC recently established a relationship with a provider with on-site back-up services. Meet Patch Caregiving. Created in 2020 by Sarah Alexander and Olivia Rosenthal (neither of whom are from Franklin County), Patch can provide an on-site full-service program at a comparable price to a babysitter. As you might know, 81% of employees rely on informal care and only 4% have a back-up plan when that informal care is interrupted, which leads to absenteeism and loss of productivity. Having the ability to accommodate those last minute emergencies can reduce both absenteeism and the loss of production. The FCADC had two informational sessions that included several local employers and based on those conversations, there seems to be significant interest. For more information, reach out to either Ms. Alexander (sarah@patchcaregiving.com) or Ms. Rosenthal (oliva@patchcaregiving.com) to learn more.



FOR LEASE

South Main Ventures, a partnership between the FCADC and CADC, still has space available for lease in its 20 S. Main St., Chambersburg professional office building. Currently four tenants occupy space, with approximately 8,100 SF in various configurations remaining for lease. For more information contact the FCADC.



FCADC Maintains CEDO Status

In June, the FCADC satisfied requirements of the PA Industrial Development Authority (PIDA) and the PA Department of Community and Economic Development (DCED) to maintain its

designation as a Certified Economic Development Organization (CEDO). CEDO designation is required by the Commonwealth in order to market, package, and administer economic development low interest loan programs on behalf of PIDA and DCED to businesses throughout Franklin County. As part of the certification process, staff must annually complete continuing education requirements in finance or related field as approved by DCED. The FCADC is the only CEDO serving Franklin County.

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Meet the FCADC Board of Directors

BOARD OF DIRECTORS









DEVELOPMENT ORPORATION

















Stephen Christian





Chad Rosenberry







Jack Martin





Board Member Spotlight...



Rodney Benedick

Rodney is Superintendent of the Tuscarora Area School District. He has more than 20 years of public education experience in different roles from teacher-to-principal-to superintendent. He is a graduate of Franklin and Marshall College with a Bachelor of Arts in Economics and Shippensburg University with a Masters of Education in Special Education. Rodney and his wife reside in Fort Loudon.



Chad Rosenberry

Chad is a Senior Vice President and Commercial Team Leader with Orrstown Bank. Chad has over 20 years of commercial banking expertise serving in different positions from credit analyst-to-senior VP. He is a graduate of the Franklin County Career and Technology Center and Chambersburg High School. Chad earned a Bachelor of Arts in Mathematics from Shippensburg University. Chad and his wife reside in Fayetteville.



The Developer is Sponsored by Letterkenny Industrial **Development Authority**